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AGENDA WORKFORCE DEVELOPMENT BOARD MAY 30, 2018





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WORKFORCE DEVELOPMENT BOARD OF SAN JOAQUIN COUNTY

San Joaquin County

AGENDA WORKFORCE DEVELOPMENT BOARD MAY 30, 2018

Dear Workforce Development Board Members:

Attached is your agenda for the May 30, 2018 meeting of the Workforce Development Board (WDB).

The meeting will be held:

DATE: TIME:

PLACE:

May 30, 2018 7:30 – 9:00 a.m. (Breakfast served at 7:00 a.m.) WorkNet Building 56 S. Lincoln Street Stockton, CA

If you have any questions, please call me at 468-3511.

JOHN M. SOLIS EXECUTIVE DIRECTOR

JMS:gg

56 S. Lincoln Street · Stockton, CA 95203 · 209.468-3500 FAX 209.462-9063 · Internet: www.sjcworknet.org



Directions to 56 South Lincoln Street

From Highway 99

From Highway 99, take Highway 4 toward Interstate 5 (The Crosstown Freeway). Take the El Dorado Street/Downtown Stockton exit. Go straight onto East Washington Street (one way). Travel on Washington Street approximately 1/2 mile. Turn right on South Lincoln Street. WorkNet will be on your right hand side.

From Interstate 5

From Interstate 5, take Highway 4 toward Highway 99 (The Crosstown Freeway). Take the Downtown Stockton exit. Go straight on East Lafayette Street (stay in left hand lane). Turn left on South El Dorado Street, turn left at the next light (East Washington Street). Travel on Washington Street approximately 1/2 mile. Turn right on South Lincoln Street. WorkNet will be on your right hand side.



AGENDA WORKFORCE DEVELOPMENT BOARD

May 30, 2018 - 7:30 a.m. Stockton WorkNet Center 56 S. Lincoln Street, Stockton, CA

ROLL CALL

APPROVAL OF MINUTES

STATEMENTS OF CONFLICT OF INTEREST

PUBLIC COMMENT

ACTION ITEMS

A-1 Authorization to Renew the Agreement with Pro Path, Inc., to Provide America's Job Centers of California "One-Stop Operator" Services for the Period July 1, 2018 through June 30, 2019, Totalling \$15,000

COMMITTEE REPORTS

Accountability Committee Business Development Committee Data Collection and Technology Committee Executive Committee Planning Committee WorkNet System Committee WorkNet Charter Committee Youth Council

DIRECTOR'S REPORT

INFORMATION ITEMS

BOARD MEMBERS QUESTIONS AND COMMENTS

*** PUBLIC COMMENT ***

Members of the public may address the Workforce Development Board on items appearing on the agenda. The public may also address items of interest to the Workforce Development Board which are within the subject jurisdiction of the Board. However, the Workforce Development Board, in compliance with Government Code Section 54954.3(a) shall not take any action on any item not appearing on the agenda. Such items may be referred to staff or recommended for inclusion on a future agenda.

Persons wishing to address the Board must complete the Public Comment Form which may be obtained from the Clerk. Speakers are asked to limit their total presentation to a maximum of five minutes.

*** AMERICANS WITH DISABILITIES ACT ***

In accordance with the Americans with Disabilities Act, the San Joaquin County Workforce Development Board will make reasonable efforts to accommodate persons with qualified disabilities. If you require special accommodation, please contact Gloria Gamez at 468-3500 at least one day in advance of the meeting.

ADJOURNMENT

The next WDB meeting is scheduled for Wednesday, June 27, 2018 (subject to approval) at the Stockton WorkNet Center.

This WIOA Title I - financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services available upon request to individuals with disabilities. California Relay Service 711 or <u>1-800-735-2922</u> (English) <u>1-800-855-3000</u> (Spanish).

APPROVAL OF MINUTES

STATEMENTS OF CONFLICT OF INTEREST

PUBLIC COMMENT

ITEM #1

AUTHORIZATION TO RENEW THE AGREEMENT WITH PRO PATH, INC., TO PROVIDE AMERICA'S JOB CENTERS OF CALIFORNIA "ONE-STOP" SERVICES FOR THE PERIOD JULY 1, 2018 THROUGH JUNE 30, 2019, TOTALLING \$15,000

DATE: May 30, 2018

ACTION ITEM: 1

TO: San Joaquin County Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: AUTHORIZATION TO RENEW THE AGREEMENT WITH PROPATH, INC., TO PROVIDE AMERICA'S JOB CENTERS OF CALIFORNIA "ONE-STOP OPERATOR" SERVICES FOR THE PERIOD JULY 1, 2018 THROUGH JUNE 30, 2019, TOTALLING \$15,000

IT IS RECOMMENDED:

- 1. That the WDB authorize the approval to renew the attached agreement with Pro Path, Inc., to provide One-Stop Operator services funded under the Workforce Innovation and Opportunity Act (WIOA) for \$15,000 for the period July 1, 2018 through June 30, 2019; and
- 2. Authorize the Chairman to sign all documents related to this action.
- 3. Forward a recommendation to the San Joaquin County Board of Supervisors for final approval and execution.

REASON FOR RECOMMENDATION:

On July 25, 2017, the Board of Supervisors approved an agreement with Pro Path, Inc., to provide America's Job Center of California (AJCC) One-Stop Operator services in San Joaquin County (A-17-263, B-17-477). These services were secured as part of a State approved regional procurement effort. Pro Path, Inc., is providing similar services in four (4) other counties in the Regional Planning Unit (RPU). The renewal is necessary to comply with State requirements and meet State deadlines. On May 18, 2018, all five (5) participating counties agreed to renew the agreement with Pro Path, Inc., to continue acting as the Regional One-Stop Operator that will serve the sub-section of the Central Valley and Associated Counties RPU to include San Joaquin County, Stanislaus County, Merced County, Madera County, and Kings County.

One-Stop Operator

On December 19, 2016, the State released State Directive WSD16-14 establishing procedures for the selection of One-Stop Operators. The One-Stop Workforce Development Centers, referred to by the State as the "America's Job Centers of California (AJCCs)", are the core of California's workforce development service delivery system,

serving as all-inclusive access points to education, employment, and training programs. The AJCC One-Stop Operator fulfills distinct and separate roles within the system, roles that must be clearly articulated as part of a competitive procurement and selection processes as required by the WIOA.

In California, AJCC One-Stop Operators are responsible for coordinating service delivery among all AJCC required partners and service providers within the Local Workforce Development Area (LWDA). By having the AJCC One-Stop Operator act as the local service delivery coordinator, it allows local WDBs to focus on strategic planning and developing partnerships at the local and regional level.

The role and responsibilities of the AJCC One-Stop Operator include the following:

- Coordinating the service delivery of required AJCC partners and service providers.
- Ensuring the implementation of partner responsibilities and contributions agreed upon in the Memorandums of Understanding Phase I and Phase II.
- Reporting to local WDBs on operations, performance, and continuous quality improvement recommendations.
- Implementing policies established by local WDBs.
- Adhering to all applicable federal and state guidance and requirements.

The AJCC One-Stop Operator may not perform any of the following:

- Convene system stakeholders to assist in the development of the local plan.
- Prepare and submit local plans.
- Be responsible for oversight of itself.
- Manage or significantly participate in the competitive selection process for an AJCC One-Stop Operator.
- Select or terminate AJCC One-Stop Operator, Adult and Dislocated Worker Career Services Providers, and Youth Service Providers.
- Negotiate local performance accountability measures.
- Develop and submit budget for activities of the local WDB in the local area.

Background

The Annual SJCWDB Retreat, held November 4, 2016, included a comprehensive overview of the One-Stop Operator, as required under the WIOA. The SJCWDB reviewed of historical data, the WIOA state and federal requirements, as well as performance history. It was determined to be in the best interest of San Joaquin County to procure a Regional One-Stop Operator with multiple Workforce Development Boards from the same Region that functions as a coordinator of the delivery of services, as agreed upon under the approved Memorandum of Understanding between the AJCC Partners.

In reaching a conclusion on the service delivery system and the solicitation of the One-Stop Operator, input was solicited from the State agencies, as well as the Workforce Development Boards in the San Joaquin Valley Region who share an interest in selecting a One-Stop Operator option that enabled the WDB to remain engaged in the delivery of career service along with the AJCC Partners, as required under WIOA. It was also the option that would maximize cost efficiency and service delivery.

Regional One-Stop Operator

The California Workforce Development Board (State Board) has established 14 Workforce Development Regions also known as Regional Planning Units (RPU). San Joaquin County is part of the San Joaquin Valley and Associated Counties RPU, and is comprised of eight (8) LWDAs covering 10 counties including: San Joaquin, Stanislaus, Merced, Madera, Fresno, Tulare, Kings, and Kern-Inyo-Mono Counties. The State suggested that local WDBs may regionally select an AJCC One-Stop Operator. A regional AJCC One-Stop Operator concept is the model preferred by the State Board, the California Workforce Association (CWA), and industry recognized workforce professionals.

A regional AJCC One-Stop Operator is consistent with the State's vision to maximize efficiencies, enhance cost effectiveness as the cost would be equally shared by all parties, and maintains a level of local autonomy as directed by the SJCWDB. As a result, five (5) of the LWDAs within the eight (8) LWDA San Joaquin Valley Regional Valley and Associated Counties RPU began the process of procuring a sub-regional One-Stop Operator. When presenting to the SJCWDB for discussion, it offered the best cost effective option for San Joaquin County.

This service delivery model has been recognized by the California Workforce Development Board and is the only one of its type in the State. The State Board's Deputy Director, Ms. Robin Purdy will work closely with the San Joaquin Valley and Associated Counties region as she believes this may be a model for California.

On February 22, 2017, the SJCWDB approved and recommended to the San Joaquin County Board of Supervisors its application to the State to be the Adult and Dislocated Worker Career Services provider in San Joaquin County initiating the first step towards the development and implementation of its One-Stop Center service delivery under the WIOA legislation. On March 21, 2017 the San Joaquin County BOS approved the application (B-17-189). The application was submitted to the State Board and the State Board approved the SJCWDB to be the provider of Adult and Dislocated Worker Career Services on April 27, 2017.

Procurement Process

When selecting an AJCC One-Stop Operator, local WDBs are required to fully adhere to the federal procurement standards outlined in Uniform Guidance Sections 200.318-200.326, as well as their local procurement policies. The procurement as follows is complaint with the aforementioned expectations.

On January 31, 2017, a sub-region of the San Joaquin Valley consisting of five (5) LWDAs (San Joaquin, Stanislaus, Merced, Madera, and Kings County) collectively released, via

Merced County's Purchasing Department, a Request for Proposal (RFP) to secure a regional AJCC One-Stop Operator. The RFP closed on March 7, 2017 and received no responses.

On March 22, 2017, a second RFP was released, via Merced County's Purchasing Department, with a cost not to exceed \$75,000 maximum for the primary services specified. The second RFP closed on May 3, 2017 and received one (1) response. The proposal was reviewed by subject matter experts, including Workforce Development Board members from other LWDAs, and received a score of 42 out of 100 possible points. The single proposer had no experience providing or overseeing workforce development services. The five (5) LWDAs determined that the proposal was inadequate and declared it to be a failed procurement.

A sole source procurement option was selected, as allowable, due to the failed procurement. The five (5) LWDAs reached out to Pro Path, Inc., a California Corporation that has been providing workforce development programs for over 29 years, and is currently serving as the AJCC One-Stop Operator in two (2) other LWDAs in the San Joaquin and Associated Counties RPU: Fresno and Kern-Inyo-Mono, as well as four (4) other LWDAs throughout the State.

Pro Path has provided One-Stop, Career Services, Rapid Response, Layoff Aversion and Business Services to: San Jose WIB, Contra Costa WIB, Alameda County WIB, Foothill Consortium WIB, Los Angeles County WIB, East San Gabriel, Mid-Valley, West San Gabriel Valley, Fresno WIB, Orange County WIB, San Mateo County Workforce Investment Act, NOVA WIB, and many more. Pro Path, Inc. has been awarded over 100 million in Job Training Partnership Act, Workforce Investment Act, and WIOA funds since their start in 1988. They also currently operate many WIOA special programs in the One-Stop Centers. Such operations include, but are not limited to: Veteran Employment Assistance Programs (VEAP), Orange County 4 Vets Program, Supervised Population Forward Focus Program, Senior Community Service Employment Program, 25% DW Programs, Social Services Agency WEX and EPP and many more.

Pro Path, Inc. responded to the request for a proposal to the Central Valley Region. The proposal submitted demonstrated the capacity and experience to provide all services outlined in the RFP. The One-Stop Operator Team will include President David Baquerizo, Retired EDD Manager, Roger Schmitt, Retired State Workforce Development Board Rapid Response and Business Engagement Coordinator, Daniel Patterson and former Vice President of Service Delivery for ResCare Workforce Services, David Schinder.

On June 28, 2017, the WDB authorized the Executive Committee to act on behalf of the WDB and facilitate the development of the AJCC One-Stop Operator Agreement to comply with State requirements and meet State deadlines. Pro Path, Inc., has been selected by all five (5) WDB's to be the regional One-Stop Operator that will serve a sub-

section of the Central Valley and Associated Counties RPU to include San Joaquin County, Stanislaus County, Merced County, Madera County, and Kings County.

On July 25, 2017, the Board of Supervisors approved an agreement with Pro Path, Inc., to provide America's Job Center of California (AJCC) One-Stop Operator services in San Joaquin County (A-17-263, B-17- 477).

On May 18, 2018, the Executive Directors of all five (5) participating counties agreed to renew the agreement with Pro Path, Inc., to continue acting as the Regional One-Stop Operator.

Approval of this recommendation will enable San Joaquin County to renew the AJCC One-Stop Operator as required under the WIOA and as required by the State.

FISCAL IMPACT:

If approved by the Board of Supervisors, \$15,000 will be obligated for the provision of WIOA One-Stop Operator Services in FY 2018-19.

ACTION TO BE TAKEN FOLLOWING APPROVAL:

1. Board of Supervisors Action

June 12, 2018

ACTION TAKEN: APPROVED:	DISAPPROVED: OTHER:
BY:	DATE:
MOTIONED BY:	SECONDED BY:
YES:	
NO:	

COMMITTEE REPORTS

Executive Committee Data Collection and Technology Business Development Committee Accountability Committee Planning Committee WorkNet System Committee WorkNet Charter Committee Youth Council

DIRECTOR'S REPORT

BOARD MEMBER QUESTIONS AND COMMENTS