AGENDA
WORKFORCE DEVELOPMENT BOARD
DECEMBER 11, 2019
Dear Workforce Development Board Members:

Attached is your agenda for the Wednesday, December 11, 2019 meeting of the Workforce Development Board.

The meeting will be held:

**DATE:** Wednesday, December 11, 2019  
**TIME:** 7:30 a.m. – 8:00 a.m.  
**PLACE:** WorkNet Building  
56 S. Lincoln Street  
Stockton, CA

If you have any questions, please call me at 468-3511.

Sincerely,

[Signature]

JOHN M. SOLIS  
EXECUTIVE DIRECTOR

JMS:gg
Directions to 56 South Lincoln Street

From Highway 99

From Highway 99, take Highway 4 toward Interstate 5 (The Crosstown Freeway). Take the El Dorado Street/Downtown Stockton exit. Go straight onto East Washington Street (one way). Travel on Washington Street approximately 1/2 mile. Turn right on South Lincoln Street. WorkNet will be on your right hand side.

From Interstate 5

From Interstate 5, take Highway 4 toward Highway 99 (The Crosstown Freeway). Take the Downtown Stockton exit. Go straight on East Lafayette Street (stay in left hand lane). Turn left on South El Dorado Street, turn left at the next light (East Washington Street). Travel on Washington Street approximately 1/2 mile. Turn right on South Lincoln Street. WorkNet will be on your right hand side.
AGENDA
WORKFORCE DEVELOPMENT BOARD
December 11, 2019 - 7:30 a.m.
Stockton WorkNet Center
56 S. Lincoln Street, Stockton, CA

ROLL CALL

APPROVAL OF MINUTES

STATEMENTS OF CONFLICT OF INTEREST

PUBLIC COMMENT

ACTION ITEMS

A-1 Approval of 2020 Workforce Development Board Meeting Schedule

COMMITTEE REPORTS

INFORMATION ITEMS

I-1 WorkNet Center Customer Service Survey
I-2 Success Stories

DIRECTOR'S REPORT

BOARD MEMBERS QUESTIONS AND COMMENTS
*** PUBLIC COMMENT ***

Members of the public may address the Workforce Development Board on items appearing on the agenda. The public may also address items of interest to the Workforce Development Board which are within the subject jurisdiction of the Board. However, the Workforce Development Board, in compliance with Government Code Section 54954.3(a) shall not take any action on any item not appearing on the agenda. Such items may be referred to staff or recommended for inclusion on a future agenda.

Persons wishing to address the Board must complete the Public Comment Form which may be obtained from the Clerk. Speakers are asked to limit their total presentation to a maximum of five minutes.

ADJOURNMENT

The next WDB meeting, pending approval, is scheduled for Wednesday, February 25, 2020 at the Stockton WorkNet Center.
APPROVAL OF MINUTES
MINUTES
OF THE
WORKFORCE DEVELOPMENT BOARD
August 28, 2019
WorkNet
56 S. Lincoln Street
Stockton, CA

WORKFORCE DEVELOPMENT BOARD MEMBERS PRESENT

Diane Vigil
Gene Acevedo
Mike Ammann
Dan Ball
David Culberson
Les Fong
Terry Givens
Kathleen Hart
Jose Hernandez
Raul Hernandez
Carol Hirota
Stephanie James
Michael Mark
Michael Miller
Henry Peralta
Renee Puig-Hink
Robin Sanborn
Julian Sepulveda
Greg Vincelet

MEMBERS ABSENT

Mayra Cuevas
Anita Maldonado
James Mousalimas
Pat Patrick
Tim Robertsson
Sylvia Sanchez
Tamra Spade
Ardria Weston
Marcus Williams

GUESTS/STAFF PRESENT

Lachelle Adams, Employment Development Department
Nati Martinez, Employment Development Department
Paul Castro, California Human Development
Rick Aguilera, Human Services Agency
John M. Solis, Employment & Economic Development Dept.
Patty Virgen, Employment & Economic Development Dept.
Tina LaBounty, Employment & Economic Development Dept.
Elena Mangahas, Employment & Economic Development Dept.
Tonnie Mallory, Employment & Economic Development Dept.
Alfredo Mendoza, Employment & Economic Development Dept.
John Lutzow, Employment & Economic Development Dept.
April Thoma, Employment & Economic Development Dept.
Peggy La Rossa, Employment & Economic Development Dept.
Gloria Gamez, Employment & Economic Development Dept.
Victoria Lopez, Employment & Economic Development Dept.
Ed Wanket, Employment & Economic Development Dept.

Guests who failed to sign in may not be listed.
ROLL CALL

The meeting was called to order by Chair Vigil at 7:31 a.m. Roll call was taken and a quorum of the Board was present.

APPROVAL OF MINUTES

MOTION

Mr. Sepulveca moved and Mr. Acevedo seconded to approve the July 10, 2019 Workforce Development Board meeting minutes.

M/S/C unanimously

STATEMENTS OF CONFLICT OF INTEREST

None.

PUBLIC COMMENT

None.

ACTION ITEMS

A-1  AUTHORIZATION TO TRANSFER FUNDS FROM WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) FORMULA DISLOCATED WORKER PROGRAM TO WIOA FORMULA ADULT PROGRAM

Ms. Tina LaBounty summarized the information contained in the agenda item.

MOTION

Mr. Sepulveca moved and Mr. Acevedo seconded to approve the authorization to transfer funds from Workforce Innovation and Opportunity Act (WIOA) Formula Dislocated Worker Program to WIOA Formula Adult Program.

M/S/C unanimously.

A-2  APPROVAL OF WORKFORCE INNOVATION AND OPPORTUNITY ACT FORMULA FUND BUDGET FOR PROGRAM YEAR 2019-20

Ms. LaBounty summarized the information contained in the agenda item.

MOTION

Mr. J. Hernandez moved and Mr. R. Hernandez seconded to approve the Workforce Innovation and Opportunity Act Formula Fund Budget for program year 2019-20.
M/S/C unanimously.

A-3 AUTHORIZATION TO APPLY FOR MULTIPLE EMPLOYER CONTRACT FUNDING THROUGH THE STATE OF CALIFORNIA’S EMPLOYMENT TRAINING PANEL

Mr. Ed Wanket summarized the information contained in the agenda item.

MOTION

Ms. Puig-Hink moved and Mr. Vincelet seconded to approve the authorization to apply for Multiple Employer Contract Funding through the State of California’s Employment Training Panel.

M/S/C unanimously.

DIRECTOR’S REPORT

Mr. John Lutzow provided a summary of Information Item I-3 – San Joaquin County High School Apprenticeship Program Initiative Employer Interest Survey.

Mr. Solis presented Mr. Michael Miller and Dr. Kathleen Hart with a Certificate of Appreciation for their many years of dedicated service and commitment to the San Joaquin County Workforce Development Board upon their retirement.

COMMITTEE REPORTS

None.

BOARD MEMBERS QUESTIONS AND COMMENTS

None.

ADJOURNMENT

MOTION

Mr. Acevedo moved and Mr. Givens seconded to adjourn the meeting at 8:43 a.m.

M/S/C unanimously
STATEMENTS OF CONFLICT OF INTEREST
PUBLIC COMMENT
ITEM #1

APPROVAL OF 2020 WORKFORCE DEVELOPMENT BOARD MEETING SCHEDULE
DATE: December 11, 2019

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: APPROVAL OF 2020 WORKFORCE DEVELOPMENT BOARD MEETING SCHEDULE

IT IS RECOMMENDED:

That the Workforce Development Board (WDB) approve the attached 2020 Workforce Development Board Meeting Schedule.

REASONS FOR RECOMMENDATION:

Historically, the Workforce Development Board (WDB) approved an 11 meetings per year schedule that reflected monthly meetings through October with a combined November/December meeting. This provided the flexibility, allowing the WDB to take appropriate action on time-sensitive agenda items as required by the State. In 2016, the Board recognized that monthly meeting were not necessary and a more strategic schedule was developed to coincide with specific activities required of the Local WDB.

For the first six months of 2019, there were a number of specific activities required of the Local WDB that were time-sensitive and required WDB and San Joaquin County Board of Supervisors approval with a relatively short turn-around time. The scheduling of WD3 meetings to facilitate the timely completion of critical components required under the Workforce Innovation and Opportunity Act (WIOA) will ensure the WDB’s compliance with State and federal requirements.

Program year 2020 marks the fifth year of WIOA implementation. Although the WIOA implementation would carry a heavy agenda, WDB meeting activity will not be as demanding as it was during PY 2016 through PY 2019. The 2020 WDB meeting schedule will only require six (6) meetings with the critical tasks anticipated. However, policies and procedure directives from the U.S. Department of Labor and the State WDB may require the scheduling of an additional meeting. If an additional meeting is needed to meet a specific unexpected deadline imposed by the State, Department of Labor or other funding source, a meeting could be scheduled. There will be sufficient time to notify the WDB and schedule the meeting.

Approval of this WD3 meeting schedule should enable the Board to act in a timely manner to meet all WIOA regulatory and statutory requirements.
FISCAL IMPACT:
There is no fiscal impact for the approval of the 2020 Workforce Development Board Meeting Schedule.

ACTION TO BE TAKEN FOLLOWING APPROVAL:
1. Immediately release and publicize the approved meeting schedule.

ACTION TAKEN: APPROVED:_______ DISAPPROVED: _______ OTHER: _______
BY: __________________________________ DATE: __________________
MOTIONED BY:____________________ SECONDED BY: __________________
YES:________________________________
NO:_________________________________
WORKFORCE DEVELOPMENT BOARD
MEETING SCHEDULE
2020

<table>
<thead>
<tr>
<th>MONTH</th>
<th>SCHEDULED MEETING DATE AND LOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>February</td>
<td>February 26, 2020 @ 7:30 A.M. *WorkNet Center</td>
</tr>
<tr>
<td>March</td>
<td>March 25, 2020 @ 7:30 A.M. *WorkNet Center</td>
</tr>
<tr>
<td>May</td>
<td>May 27, 2020 @ 7:30 A.M. *WorkNet Center</td>
</tr>
<tr>
<td>July</td>
<td>July 8, 2020 7:30 A.M. *WorkNet Center</td>
</tr>
<tr>
<td>August</td>
<td>August 26, 2020 7:30 A.M. *WorkNet Center</td>
</tr>
<tr>
<td>October</td>
<td>October 28, 2020 @ 7:30 A.M. **WorkNet Center</td>
</tr>
<tr>
<td>***November/December(WDB Retreat)</td>
<td>December 9, 2020 @ 7:30 A.M. **WorkNet Center</td>
</tr>
</tbody>
</table>

* WorkNet Center, 56 S. Lincoln Street, Stockton, CA
** WorkNet Center, Location TBA, Stockton, CA
***November/December board meeting will be combined with the WDB retreat
COMMITTEE REPORTS

Executive Committee
Data Collection and Technology
Business Development Committee
Accountability Committee
Planning Committee
WorkNet System Committee
WorkNet Charter Committee
Youth Council
INFORMATION ITEM #1

WORKNET CENTER CUSTOMER SERVICE SURVEY
DATE: December 11, 2019

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: WORKNET CENTER CUSTOMER SERVICE SURVEY

I. SUMMARY: The following is a summary of the information item.

1. WorkNet Center Customer Service Survey

   The WorkNet Center Customer Service Survey is a continuous improvement tool designed to collect information and feedback from customers.
Report for AJCC Customer Satisfaction Survey

Response Counts

Completion Rate: 98.7%

Complete: 817
Partial: 11

Totals: 828
1. What is the purpose of your visit to San Joaquin County WorkNet today?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Search</td>
<td>66.2%</td>
<td>501</td>
</tr>
<tr>
<td>Unemployment/EDD Services</td>
<td>14.7%</td>
<td>111</td>
</tr>
<tr>
<td>Disability</td>
<td>0.7%</td>
<td>5</td>
</tr>
<tr>
<td>Other (Please Specify)</td>
<td>18.5%</td>
<td>140</td>
</tr>
</tbody>
</table>

Totals: 757
2. Did you receive the service(s) to meet your needs?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
<td>92.7%</td>
<td>671</td>
</tr>
<tr>
<td>If No, why?</td>
<td>7.3%</td>
<td>53</td>
</tr>
</tbody>
</table>

**Totals:** 724
3. How helpful was the America's Job Center/WorkNet Center staff?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Extremely Helpful</td>
<td>58.2%</td>
<td>422</td>
</tr>
<tr>
<td>Very Helpful</td>
<td>28.3%</td>
<td>205</td>
</tr>
<tr>
<td>Somewhat Helpful</td>
<td>9.8%</td>
<td>71</td>
</tr>
<tr>
<td>Not As Helpful</td>
<td>2.5%</td>
<td>18</td>
</tr>
<tr>
<td>Not At All Helpful</td>
<td>1.2%</td>
<td>9</td>
</tr>
</tbody>
</table>

Totals: 725
4. Overall, how satisfied or dissatisfied are you with AJCC/WorkNet?

- **Very Satisfied**: 75.9%, 546 responses
- **Somewhat Satisfied**: 12.4%, 89 responses
- **Neither Satisfied nor Dissatisfied**: 7.6%, 55 responses
- **Somewhat Dissatisfied**: 1.8%, 13 responses
- **Very Dissatisfied**: 2.2%, 16 responses

**Totals**: 719
5. Do you have any other comments, questions, or recommendations on how we can improve our services?
6. Would you like to be contacted about your answers?

<table>
<thead>
<tr>
<th>Value</th>
<th>Percent</th>
<th>Responses</th>
</tr>
</thead>
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<tr>
<td>Yes</td>
<td>24.0%</td>
<td>171</td>
</tr>
<tr>
<td>No</td>
<td>76.0%</td>
<td>541</td>
</tr>
</tbody>
</table>

Totals: 712
INFORMATION ITEM #2

SUCCESS STORIES
DATE: December 11, 2019

TO: Workforce Development Board

FROM: John M. Solis, Executive Director

SUBJECT: SUCCESS STORIES

I. SUMMARY: The following is a summary of the information item.

1. Success Stories

   Success Stories of Individuals who have gone through our program and have successfully transitioned into self-sufficient employment.
INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: Julie Johnson

Participant’s City, State: Stockton, CA

Military Service:  ___Veteran    ___National Guard    ___Spouse    X_None

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Warehouse</td>
<td>Truck Transportation</td>
</tr>
<tr>
<td>Job Category</td>
<td>Inventory Control Specialist</td>
<td>Truck Driver Training Assistant/Truck &amp; Bus Driver</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$17.50</td>
<td>$27.50</td>
</tr>
</tbody>
</table>

1. **What were the goals of the participant when entering the program?**

When entering the program, Julie was receiving unemployment because she was laid off from her job. She came in to WorkNet, because she was in need of assistance finding employment.

2. **Describe how the workforce center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the participant and his/her family’s live(s)?**

When I first met with Julie, she was in search of employment in the Warehouse Industry, because that was the only thing she had experience doing. In conversation, she expressed frustration with Warehouse jobs because she worked very hard to ensure she could keep her jobs, and regardless of her efforts, she kept getting laid off. She maintained each job for many years, and was laid off every time, giving her no other option but to start back at minimum wage. As part of a WorkNet process, Julie was asked to take a Career Scope assessment. After she completed the assessment, I reviewed the results with her and pointed out to her, that her scores suggested very high interest in Mechanical occupations and asked her what she thought about becoming a Truck Driver. Julie was extremely interested in it, but at the same time, concerned that she would not feel comfortable driving a Heavy Truck. I asked her how comfortable she felt about driving a Bus and she showed optimism for that, but had further concerns about affording the training. Julie was informed that WorkNet could assist her with the costs of training, and at that point, her face brightened up. I provided her with Labor Market Information and also referred her to research the different Truck Driving Schools and explore training. Julie spoke with Advance Bus & Truck Driving School, and was convinced that she wanted to pursue that training. Julie submitted all the required documents and her training was approved. Just a few months later, Julie did not only get her Class A and Class B license, but she also
obtained part-time employment from Woodrow at Advance Bus & Truck Driving School as an Assistant Trainer. In her current position at Advance Bus & Truck Driving School, she helps all students learn the skills and safety requirements to operate Class A and Class B vehicles. This opportunity has given her the confidence and skills that she felt she needed to feel comfortable driving Trucks and Buses and is now starting to pick up additional shifts on the weekends, driving BOTH, Buses and Trucks. I have seen her around the trucks and the buses... she is just such a natural and I couldn’t be prouder of her hard work and accomplishments.

3. Please include a quote from the Participant about his/her experience.

“My new career in the transportation field:

I am excited about the new opportunities available to me and very thankful to Ruby Maldonado and Worknet for helping me expand my horizons by learning new skills. After many years in Warehousing, I was ready to try something new and challenging. Upon receiving a grant, I was able to enroll in a professional drivers training school and obtained my CDL license. Completion of the course led to an instructor position at Advance Bus & Truck Driving School, helping new students learn the skills and safety requirements to operate class A and class B vehicles. It also has landed me some opportunities to do some truck & bus driving jobs on the weekends, helping me keep my skills fresh as well as a better quality of life. I am much happier with what I am doing now and love that I am learning so much new stuff. Without WorkNet, I would have never found this life changing career, thank you!” – Julie Johnson
INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: George Loreto

Participant's City, State: Tracy CA

Military Service: Veteran ___ National Guard ___ Spouse ___ None
Program: WIOA Title I: ___ Adult ___ Dislocated Worker ___ Youth
AB109 ___ Additional Assistance Grant

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Industrial</td>
<td>Transportation</td>
</tr>
<tr>
<td>Job Category</td>
<td>Auto Body Painter</td>
<td>Driver</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$25.00</td>
<td>$20.00</td>
</tr>
</tbody>
</table>

1. What were the goals of the participant when entering the program?

George was previously working in the auto body painting industry. He was laid off from his company, but expressed to me that since he is older now, he wanted to get out of the industry and find something less stressful on his body. He originally wanted Class A training, but due to recent changes in DMV regulations, he would not be able to go training in his field. It was something that could be fixed, but it would require formal action with this county on his part, and the problem would not be resolved for four months. And to add insult to injury, in order to accomplish this task, he would have to pay $400.00. His only income was unemployment benefits, so he did not have the $400 on hand, and would have to borrow the money from his parents. It was clear that we had to adjust his plan and find him employment.

2. Describe how the workforce center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the participant and his/her family’s live(s)?

Since vocational training was no longer an option, I moved George towards the OJT program. Because his skills were tied to automotive painting, it was difficult at first to find him occupations that covered his current skill set. By a fortunate chance of timing, a person on my existing case load, who was currently on an OJT contract, was moving to another state and could no longer continue working for his company.

I recommended George to this employer as his replacement and told them that George was also eligible for the OJT program. They were interested in him and offered him the position. George was friends with the gentlemen who was leaving the position! He was trained by that person and George has completed his OJT contract is happily working full time for a company that he likes working for!

27
Although the current job is not at the wage he left, his current wage is at a livable wage and there is opportunity for advancement and it is not as physical demanding as his pervious employment. He is now doing a job that he enjoys and gets much satisfaction from.

3. Please include a quote from the Participant about his/her experience.

"I am happy to go to work every day, doing something I enjoy as well as working with nice people. I am very grateful for the staff at Tracy WorkNet.” - George Loreto.
INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: Estrellita Silva
Participant’s City, State: Stockton, CA
Military Service: ___Veteran  ___National Guard  ___Spouse  ___None
Program:  ● WIOA Title I: _X_ Adult  ____Dislocated Worker  ____Youth
          ○ AB109
          ○ Additional Assistance Grant

<table>
<thead>
<tr>
<th>Industry/Sector</th>
<th>Before Participating</th>
<th>After Participating</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Transportation &amp; Warehousing</td>
<td>Transportation &amp; Warehousing</td>
</tr>
<tr>
<td>Job Category</td>
<td>Office and Administrative Support Workers</td>
<td>Heavy and Tractor-Trailer Truck Drivers</td>
</tr>
<tr>
<td>Hourly Wage or Salary</td>
<td>$10.50</td>
<td>$18.00</td>
</tr>
</tbody>
</table>

1. What were the goals of the participant when entering the program?

Estrellita came into the center hoping to get assistance to obtain her Class A commercial driver’s license so she may transition to a career where she had a better opportunity to find sustainable full-time employment that pays a self-sufficient wage.

2. Describe how the workforce center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the participant and his/her family’s live(s)?

She was assessed and it was determined that, based upon her interests and aptitudes, truck driving would be a good career choice for her. Her prior work history consisted of general clerical support occupations that paid at or slightly above minimum wage—most of this employment was seasonal or temporary. She was familiar with the trucking industry because her father is a driver and she had prior experience as a dispatcher at a trucking company—because of this, she was confident that truck driving was a good choice for her. Her job as a dispatcher exposed her to the growing field of truck driving and she knew she would always have gainful employment in the industry.

WIOA funded training was approved for her at Advance Bus & Truck Driving School in Stockton. Despite her dealing with the challenges of being a single mother, she was dedicated and persistent and successfully completed the training and obtained her Class A license. After completing her training, she quickly found full-time employment that pays a significantly higher wage than what she has earned from prior employment. She is now well on her way to a successful career and has established a firm foundation to build upon with future goals and achievements, including her ultimate goal of being an owner-operator.
3. Quote from Participant:

"WorkNet was very helpful in helping me to find the training I needed so I could become a truck driver. I am a single mother and have had difficulties supporting my family. Now that I have my CDL, I can support my family and save money so I can one day have my own truck and be an independent owner-operator."
DIRECTOR'S REPORT
BOARD MEMBER QUESTIONS AND COMMENTS