## AGENDA WORKFORCE DEVELOPMENT BOARD WEDNESDAY, FEBRUARY 12, 2025



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# COUNTY OF SAN JOAQUIN EMPLOYMENT AND ECONOMIC DEVELOPMENT DEPARTMENT

#### AGENDA WORKFORCE DEVELOPMENT BOARD WEDNESDAY, FEBRUARY 12, 2025

Dear Workforce Development Board Members:

Attached is your agenda for the Wednesday, February 12, 2025, meeting of the Workforce Development Board (WDB).

The meeting will be held:

DATE:

Wednesday, February 12, 2025

TIME:

7:30 a.m.

PLACE:

WorkNet Building

6221 West Lane, Suite #105

Stockton, CA

If you have any questions, please call me at 468-2245.

Sincerely,

PATRICIA VIRGEN

**EXECUTIVE DIRECTOR** 

atricia Virgen



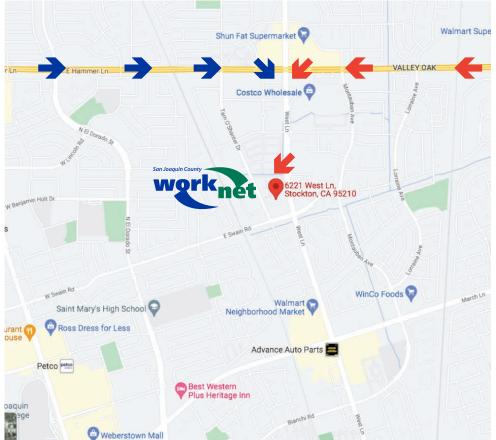
#### From HWY 99

From **Highway 99**, take the **Hammer Lane West** exit. Head **westbound on Hammer Lane** and prepare to turn **LEFT** on West Ln from Hammer Lane (Next main intersection after Montebaun), to head **south on West Lane**. Using the right lane, you will pass one set of traffic lights on Hammertown, and then proceed to turn into our parking lot just before Swain. **Look for the WorkNet sign as a cue to turn into our parking lot**.

#### From Interstate 5

From **Interstate 5**, take the **Hammer Lane West** exit. Head **eastbound on Hammer Lane** and prepare to turn **RIGHT** on West Ln from Hammer Lane (Next main intersection after Tam O'Shanter), to head **south on West Lane**. Using the right lane, you will pass one set of traffic lights on Hammertown, and then proceed to turn into our parking lot just before Swain. **Look for the WorkNet sign as a cue to turn into our parking lot**.





From HWY 99

# AGENDA WORKFORCE DEVELOPMENT BOARD

February 12, 2025 - 7:30 a.m. Stockton WorkNet Center 6221 West Lane, Suite 105 Stockton, CA 95210

#### **ROLL CALL**

#### **APPROVAL OF MINUTES**

#### STATEMENTS OF CONFLICT OF INTEREST

#### **PUBLIC COMMENT**

#### **ACTION ITEMS**

- A-1 Authorization to Transfer Funds from Workforce Innovation and Opportunity Act (WIOA) Formula Dislocated Worker Program to WIOA Formula Adult Program
- A-2 Request for Approval to be America's Job Center of California Adult and Dislocated Worker Career Services Provider

#### **PRESENTATION**

P-1 CRC – Carbon TerraVault Workforce Training Partnership and Community Development – Carbon Safe III Grant

#### **COMMITTEE REPORTS**

#### **INFORMATION ITEMS**

- I-1 WorkNet Center Customer Service Survey
- I-2 Success Stories
- I-3 San Joaquin County Labor Market Information Snapshot

#### **DIRECTOR'S REPORT**

#### **BOARD MEMBERS QUESTIONS AND COMMENTS**

#### \*\*\* PUBLIC COMMENT \*\*\*

Public Comments, limited to 250 words or less, may be submitted by sending an email to <a href="mailto:wdbcomments@sjcworknet.org">wdbcomments@sjcworknet.org</a>. **Please no personal attacks.** 

Every effort will be made to read all comments received into the record, but some comments may not be read due to time limitations. Comments received after an agenda item will be made part of the official record on file.

If you need disability-related modification or accommodation in order to participate in this meeting, please contact Annette Lovato at (209) 468-3524 at least 48 hours prior to the start of the meeting.

#### **ADJOURNMENT**

The next WDB meeting pending approval is scheduled for Wednesday, February 26, 2025.

This WIOA Title I - Financially Assisted Program or Activity is an Equal Opportunity Employer/Program. Auxiliary aids and services available upon request to individuals with disabilities. If you require special accommodation, please contact Annette Lovato (209) 468-3524 at least one day in advance of the meeting. California Relay Service 711 or 1-800-735-2922 (English) 1-800-855-3000 (Spanish).

**APPROVAL OF MINUTES** 

# MINUTES OF THE WORKFORCE DEVELOPMENT BOARD

December 18, 2024 WorkNet 6221 West Lane, Suite 105, Stockton, CA 95210

#### WORKFORCE DEVELOPMENT BOARD MEMBERS PRESENT

#### Diane Vigil, Chair

Gene Acevedo Gorgina Halaufia LaChelle Adams Julie Jansen Jateen Bhakta William Kelly Troy Brown Foung Ly

John Doucette Steven Stevenson

Les Fong Linda Wilcox

Mahalia Gotico

#### **MEMBERS ABSENT**

Robert Gutierrez
Jose Hernandez
Sylvia Sanchez
Raul Hernandez
Dr. Lisa Lawrenson
Sylvia Sanchez
Jason Schwarz
Chris Woods

#### **GUESTS/STAFF PRESENT**

John Lutzow, Employment & Economic Development Dept.

Douglas Francovich, Employment & Economic Development Dept.

Tina LaBounty, Employment & Economic Development Dept.

Patty Virgen, Employment & Economic Development Dept.

Nicole Snyder, Employment & Economic Development Dept.

Belinda Petate-Chan, Employment & Economic Development Dept.

Jose Parocua, Employment & Economic Development Dept.

Marcella Galindo, Employment & Economic Development Dept.

Annette Lovato, Employment & Economic Development Dept.

Christina Gilbert, San Joaquin County Children's Alliance

Kirin Virk, County Counsel

Tony Mannor

Guests who did not identify themselves may not be listed.

#### **ROLL CALL**

Chair Vigil called the meeting to order at 7:30 a.m. Roll call was taken, and a quorum of the Board was present.

#### **APPROVAL OF MINUTES**

#### **MOTION**

Ms. Wilcox moved, and Mr. Brown seconded to approve the October 30, 2024, Workforce Development Board meeting minutes.

M/S/C unanimously.

#### STATEMENTS OF CONFLICT OF INTEREST

None.

#### **PUBLIC COMMENT**

None.

#### **ACTION ITEMS**

# A-1 Approval of the National Farmworker Jobs Program Memorandum of Understanding and Authorize the Chair of the Workforce Development Board to sign the MOU

Ms. Virgen recommended that the Workforce Development Board approve the National Farmworker Jobs Program Memorandum of Understanding and authorize the Chair to sign the MOU. The purpose of the MOU is to ensure appropriate and equitable services to migrant, seasonal farmworkers and their dependents and establish a collaborative framework between the Employment and Economic Development Department, as a Career Services and Training grantee of the National Farmworker Jobs Program, and the San Joaquin County Workforce Development Board to enhance employment opportunities and services for migrant, seasonal farmworkers and their dependents in San Joaquin County.

#### MOTION

Ms. Wilcox moved, and Mr. Acevedo seconded to approve the National Farmworker Jobs Program Memorandum of Understanding and Authorize the Chair of the Workforce Development Board to sign the MOU.

M/S/C unanimously.

#### A-2 Approval of 2025 Workforce Development Board Meeting Schedule

Madam Chair recommended approval of the 2025 Workforce Development Board

meeting schedule. The reason for this recommendation would enable the Board to act in a timely manner to meet all WIOA regulatory and statutory requirements.

#### **MOTION**

Mr. Acevedo moved, and Mr. Brown seconded to approve the 2025 Workforce Development Board Meeting Schedule.

M/S/C unanimously.

#### **PRESENTATIONS**

#### P-1 Early Learning and Care Workforce Development

Chirstina Gilbert gave a presentation on Early Learning and Care Workforce Development. The San Joaquin Children's Alliance is an informal collaboration between nonprofits, the office of education, business, and elected officials. The alliance aims to raise awareness about the state of children and youth in the community and advocates for additional resources to help all children reach their full potential.

#### **COMMITTEE REPORTS**

None.

#### **INFORMATION ITEMS**

- I-1 WorkNet Center Customer Service Survey
- I-2 Success Stories
- I-3 San Joaquin County Labor Market Information Snapshot

#### **DIRECTOR'S REPORT**

Director Virgen gave an update on ARPA Programs:

- **BluDot/Shop San Joaquin:** Open Rewards Grant will renew in January, with two years to utilize the funds.
- **GSCC S.T.A.A.R.T Program:** Retail Theft with Greater Stockton Chamber of Commerce.
- **SBDC Learn to Certify:** Helping businesses to certify their business as a "small business" to help them apply for grants & funding.

- SBDC Incubator Program: Youth will be encouraged to participate.
- **SJC Façade Enhancement Program:** Working with Downtown Stockton Alliance to operate the program.
- Childcare Workforce Development: This initiative allocated \$1.6 million to Family Resource & Referral to operate 4 different programs to increase childcare services.
- **LIFT Initiative:** Offers \$5,000 for utilities cost to small businesses in San Joaquin County, starting from January 2022 to present.
- **Healthcare WD-Healthforce Partners:** Train existing health care workers on working with stroke victims.

Director Virgen also gave updates regarding:

- Website: Working on a site update scheduled for 2025
- Office Closures and Reopening's:
  - Tracy office will close on December 31, 2024, and the new location will reopen on February 1, 2025, we our partnering with Housing Authority.
  - Lodi Office closure, we are in the process of negotiating lease with Community Partnership and plan to open on February 1, 2025.
- WIOA Reauthorization: Update on the reauthorization bill.

#### **BOARD MEMBERS QUESTIONS AND COMMENTS**

None.

#### <u>ADJOURNMENT</u>

#### **MOTION**

Mr. Acevedo moved, and Mr. Fong seconded to adjourn the meeting at 8:19 a.m.

M/S/C unanimously.

## **PUBLIC COMMENT**

#### **ITEM #1**

AUTHORIZATION TO TRANSFER FUNDS FROM WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) FORMULA DISLOCATED WORKER PROGRAM TO WIOA FORMULA ADULT PROGRAM

DATE: February 12, 2025 ACTION ITEM: 1

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: AUTHORIZATION TO TRANSFER FUNDS FROM WORKFORCE

INNOVATION AND OPPORTUNITY ACT (WIOA) FORMULA DISLOCATED WORKER PROGRAM TO WIOA FORMULA ADULT

**PROGRAM** 

#### IT IS RECOMMENDED:

That the Workforce Development Board:

- 1. Authorize the Executive Director of the Employment and Economic Development Department to transfer, subject to State approval, up to \$1,706,971 (71%) of the Program Year (PY) 2024-25 WIOA Formula Dislocated Worker funds to the WIOA Formula Adult funds, contingent on State approval; and
- 2. Authorize the Executive Director to sign all documents related to this action.

#### **REASONS FOR RECOMMENDATION:**

Under Section 133(b)(4) of the WIOA, local workforce development areas are allowed to transfer up to 100% of funds between the Formula Adult and Dislocated Worker programs. This provision provides essential flexibility to adapt funding to local demand at America's Job Centers of California (AJCC) WorkNet Centers.

Historically, the demand for WIOA Adult program services in San Joaquin County significantly surpasses that of the Dislocated Worker program. During PY 2023-24, 86% of the individuals enrolled in career and training services at the AJCCs were classified as Adults.

The most recent allocations for PY 2024-25 provided 59% of the total funds to the Adult program and 41% to the Dislocated Worker program, amounting to \$3,424,285 and \$2,404,185, respectively. These proportions, while in line with the State formula, do not reflect the service demand patterns observed locally.

To ensure that funding aligns with participant needs, we propose transferring \$1,706,971 (71%) from the Dislocated Worker program to the Adult program. This adjustment would increase the Adult program's share of available resources to 88% of total funds while leaving sufficient resources to meet any potential demand from Dislocated Workers.

Since the inception of WIOA in 2014, San Joaquin County has successfully utilized this transfer mechanism multiple times to better serve our community. The most recent transfer, approved on February 28, 2024, reallocated \$1,236,855 (55%) of PY 2023-24 Dislocated Worker funds to the Adult program.

#### **WIOA Formula-Funded Service Levels**

There is a higher demand for Formula-funded services to customers classified as Adult compared to Dislocated Workers at the AJCC WorkNet Centers. The following chart presents the breakdown of individuals who received WIOA Formula-funded services in PY 2023-24:

Service Type	Adult	Dislocated Worker	Total Adult and Dislocated Worker
Individualized Career (enrolled)	506	83	589
Training	332	54	386
TOTALS	838	137	975

WIOA authorizes career services for Adults and Dislocated Workers. There are three types of career services: basic career services, individualized career services, and training services.

**Basic Career Services** are universally accessible services and must be made available to all individuals seeking employment and training services at the AJCC. These services typically require less staff time and involvement, encompassing tasks such as eligibility determination, initial skill assessments, labor exchange services, providing program information, and making referrals to services and programs. For the PY 2023-24, 10,354 individuals were provided basic career services.

**Individualized Career Services** must be provided to participants once the AJCC staff determines that such services are required to either retain or secure employment. These services involve significant staff time and are customized to meet the unique needs of each individual. Individualized career services include specialized assessments, developing individual employment plans, counseling, and work experience, among others.

**Training Services** include education and employment training opportunities for participants who haven't secured employment. Typically, these services involve either referring participants to eligible (determined by the State) training providers for classroom training or facilitating On-the-Job Training Programs by local employers.

Approximately 86% of customers receiving Individualized Career Services (506/589) and Training Services (332/386) at SJC AJCC WorkNet Centers are classified as Adult. The PY 2024-25 WIOA Formula Adult and Dislocated Worker allocations were allocated 59% and 41% of the total \$5,828,470 allocation, respectively. WIOA Formula Adult and

Dislocated Worker expenditures are driven by participant enrollments, resulting in the need to transfer funds.

#### Transfer of Funds - Formula Dislocated Worker to Formula Adult

The chart below illustrates the current Formula funding levels for WIOA Adults and Dislocated Workers, the impact of the proposed transfer, and the total funding available to both the Adult and Dislocated Worker populations after the proposed transfer:

Funding	Adult Program	Dislocated Worker	Total Adult and
Source		Program	Dislocated Worker
WIOA Formula	\$3,424,285	\$2,404,185	\$5,828,470
Funds PY 24-25	(59%)	(41%)	
Proposed Transfer (71% of DW PY 24-25)	1,706,971	(1,706,971)	-0-
TOTAL Formula Funding After Proposed Transfer	\$5,131,256 (88%)	\$697,214 (12%)	\$5,828,470

If approved, this transfer will ensure the continued availability of individualized career and training services for adults in need, particularly those with low incomes. Furthermore, should additional support for Dislocated Workers become necessary, San Joaquin County may apply for supplemental funding through the Governor's discretionary grant program.

The proposed reallocation reflects our commitment to maximizing the impact of WIOA funding while ensuring our programs remain responsive to the needs of the community.

#### **FISCAL IMPACT**:

The transfer will reallocate \$1,706,971 (71%) of PY 2024-25 WIOA Formula Dislocated Worker funds to the WIOA Formula Adult program, resulting in a total of \$5,131,256 for Adult services and \$697,214 for Dislocated Worker services.

#### ACTION TO BE TAKEN FOLLOWING APPROVAL:

1. Submit transfer request to State.		(February 12, 2025)
ACTION TAKEN: APPROVED: _	DISAPPROVED:	OTHER:
BY:	DATE:	
MOTIONED BY:	SECONDED BY:	
YES:		
NO:		

#### **ITEM #2**

REQUEST FOR APPROVAL TO BE AMERICA'S JOB CENTER OF CALIFORNIA ADULT AND DISLOCATED WORKER CAREER SERVICES PROVIDER

DATE: February 12, 2025 ACTION ITEM: 2

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: REQUEST FOR APPROVAL TO BE AMERICA'S JOB CENTER OF

CALIFORNIA ADULT AND DISLOCATED WORKER CAREER SERVICES

**PROVIDER** 

#### IT IS RECOMMENDED:

That the Workforce Development Board (WDB):

- Approve the attached San Joaquin County WDB Application to the Governor Requesting Approval to be America's Job Center of California (AJCC) Adult and Dislocated Worker Career Services Provider in San Joaquin County; and
- 2. Authorize the Chair of the WDB to sign the Request and forward to the Board of Supervisors for their consideration and approval.

#### REASONS FOR RECOMMENDATION:

On May 1, 2023, the State Employment Development Department (EDD), Workforce Services Branch, released policy directive WSD22-13. The directive provides guidance to Local Workforce Development Areas (LWDA) on the selection of AJCC Operators and Career Service Providers under the Workforce Innovation and Opportunity Act (WIOA).

Under the WIOA, local WDBs have the flexibility to provide Adult and Dislocated Worker Career Services with the approval of the Chief Elected Official (Board of Supervisors Chair) and the State. The attached application must demonstrate that the administrative entity has the experience, expertise, and capacity to deliver the full array of Career Services under the WIOA (see application for detailed description of Career Services).

In San Joaquin County, the Board of Supervisors designated the Employment and Economic Development Department (EEDD) as the administrative entity with oversight by the local WDB. The EEDD has served as the administrative entity for many years providing workforce development services on behalf of the County: Initially under the Job Training Partnership Act (1983-2000); the Workforce Investment Act (2000-2015); and currently under the WIOA (2015 to the present).

The EEDD has a very successful track record, meeting or exceeding most performance standards every year since its inception, as well as, under the Workforce Investment Act and first year of the WIOA (see application for performance results).

To be considered for approval as a service provider of Career Services by the California Workforce Development Board (CWDB), the completed application must:

 Identify the factors that guided the Local Workforce Development Board (LWDB) decision to submit the request;

- Demonstrate that participants are better served by the administrative entity/EEDD and the WorkNet System than they would be through a new, contracted provider;
- Describe the basic and individualized Career Services that will be provided and the administrative entity's past experience in providing these services;
- Provide performance outcomes for the last two Program Years (PY 2020-21 and PY 2021-22);
- Provide evidence that the administrative entity/EEDD is qualified to provide Career Services and testimonials that speak to the effectiveness and efficiency in the provision of those services; and
- Be signed by the Chair of the WDB and Chair of the Board of Supervisors as a result of action at a public meeting.

The attached application includes comprehensive responses to the prerequisites and all required justification to support the EEDD continuing to provide quality Career Services in San Joaquin County. If this request is denied, Career Services would have to be provided on behalf of the Board of Supervisors and WDB by an outside entity that may not have the extensive experience, internal controls, qualified staff, financial resources, or network of partner organizations that the EEDD has developed over more than 40 years.

The current organizational structure has the dedicated staff with the experience, knowledge, skills and abilities to maintain the delivery of Career Services with no disruption to the WorkNet Center operations County-wide.

#### Fiscal Impact

There is no fiscal impact for the approval of this Action Item by the WDB.

#### Action To Be Taken Following Approval

- 1. The approved Request will be signed by the WDB Chair and forwarded to the Board of Supervisors for their consideration and approval.
- 2. The approved Request will be sent to the State in accordance with the directive.
- 3. The final approval or denial from the CWDB will be received in writing by the Board of Supervisors and communicated to the WDB.

ACTION TAKEN: APPROVED:	DISAPPROVED: OTHER:	
BY:	DATE:	
MOTIONED BY:	SECONDED BY:	
YES:		
NO:		





## **Request for Approval**

# America's Job Center of California<sup>SM</sup> Adult and Dislocated Worker Career Services Provider

**Local Workforce Development Board San Joaquin County Workforce Development Board** 

**Local Workforce Development Area San Joaquin County** 

The EDD is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

The Workforce Innovation and Opportunity Act (WIOA) allows Local Workforce Development Boards (Local Board) to be an Adult and Dislocated Worker Career Services Provider with the agreement of the Chief Elected Official (CEO) and the Governor.

This application will serve as the Local Board's or administrative entity's request for Governor Approval to be an Adult and Dislocated Worker Career Services Provider within a Local Workforce Development Area (Local Area) under WIOA. The application must be submitted to the California Workforce Development Board (CWDB) by **March 1, 2025**, through the following method:

Email CWDBPolicyUnit@cwdb.ca.gov

Subject line Career Services Provider Application

If the CWDB determines the request is incomplete, it will either be returned or held until the necessary documentation is submitted. Please contact your Regional Advisor for technical assistance or questions related to completing and submitting this request.

San Joaquin County Workforce
Development Board
Name of Local Board
6221 West Lane, Suite 105
Mailing Address
Stockton, CA 95210
City, State, Zip
Patricia Virgen
Contact Person
(209) 468-2245
Contact Person's Phone Number
February 28, 2025
Date of Submission

## Request for Approval Adult and Dislocated Worker Career Services Provider

#### **Local Chief Elected Official Statement**

A Local Board or administrative entity that seeks approval to be an Adult and Dislocated Worker Career Services Provider within an America's Job Center of California<sup>SM</sup> must provide a statement from the local CEO indicating his/her request as well as responses to the following questions.

Please provide responses to the following items on a separate document:

1. What factors guided the Local Board's or administrative entity's decision to submit this application to be an Adult and Dislocated Worker Career Services Provider within the Local Area?

The San Joaquin County Board of Supervisors and the Workforce Development Board (WDB) are fully committed to ensuring adults and dislocated workers have access to high quality workforce preparation services provided by dedicated, well-trained staff. Each Board understands that the provision of Career Services under the Workforce Innovation and Opportunity Act (WIOA) is an essential element supporting a vibrant and growing regional economy by helping business access a well-trained and productive workforce.

WIOA services (including Career Services) are currently provided by the San Joaquin County's Employment and Economic Development Department (EEDD)/WorkNet. By order of the Board of Supervisors, the Department has served as the Administrative Entity for workforce development programs dating back to the inception of the Job Training Partnership Act (JTPA) and the Workforce Investment Act (WIA). The Department has an exceptional history of success as demonstrated by the receipt of several national awards. Moreover, the Department has met or exceeded nearly every WIA and WIOA performance standard between 2000 and 2024.

The Department also is the Administrative Entity for the County's Economic Development Association and Revolving Loan Fund. The fact that these programs operate under one organization provide for a more seamless, productive, and efficient workforce development system in San Joaquin County. The Department also leads Business Team San Joaquin (BTSJ) which is a public/private partnership between the Economic Development Association of San Joaquin County, the Chambers of Commerce, economic development departments of the

local municipalities, the Port of Stockton, the San Joaquin Regional Transit District, the Stockton Metropolitan Airport, and local businesses. BTSJ's purpose is to foster business growth and prosperity in the San Joaquin County region which results in the creation/retention of jobs in San Joaquin County.

2. How would participants be better served by the Local Board or administrative entity acting in this role rather than through the awarding of contracts?

The Administrative Entity is unique in that it effectively integrates economic development and business engagement resources, local required partner relationships, local labor market expertise, internal controls, and has a long-standing history of successful service to the target populations. Moreover, many of the relationships with local business and Title II, III, IV, and TANF partners have been forged over many years, even decades, and cannot be replicated without a substantial investment of time should a new entity attempt to provide these services.

The Board of Supervisors has also authorized the Administrative Entity to work in partnership with the local Human Services Agency (CalWORKs and TANF provider) and San Joaquin Delta Community College. The Department provides client assessment, community service, work experience, job readiness and job search training, subsidized employment, on-the-job training activities and case management.

The Administrative Entity has established a high-performance accountability system that expands performance beyond the negotiated standard. As staff to the WDB, the EEDD has established strategic targets of performance for every performance indicator established under the WIOA in partnership with the U.S. DOL and the State to ensure alignment with higher performance goals, continuous improvement, and a commitment to customer centered design. Committed and well-trained staff, including partner staff, have demonstrated over many years that they are effective in getting results and meeting the demands of business. The WDB has done an excellent job of focusing limited WIOA resources on programs and investments that have benefited local businesses and job seekers. The WDB has established strong stakeholder partnerships on a local and regional level that provide a broad spectrum of input and collaboration further enhancing the outcomes and benefits to the community. Examples of internal controls that have been developed by the WDB include the America's Job Center of California (AJCC) peer review monitoring tools used throughout the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU). The internal controls included a peer review of participating areas involving two Regional Planning Units. Additionally, the WDB created the use of forms and formats for monitoring training providers used by all areas

in the RPU. This monitoring included Section 188 Equal Opportunity and established protocols to monitor providers that are within and outside of the local areas.

If this request is denied, Career Services would have to be provided on behalf of the local Board of Supervisors and WDB by an outside entity that may not have the extensive experience, internal controls, qualified staff, financial resources, or network of partner organizations that have supported the local economy for more than 37 years.

3. Describe the Basic and Individualized Career Services the Local Board or administrative entity will provide as well as their past experience providing these services.

Adult and Dislocated Workers access services through five local AJCCs. There is an AJCC in each of the four major cities in San Joaquin County (Lodi, Manteca, Tracy and Stockton) and a specialized AJCC on the campus of San Joaquin Delta Community College in north Stockton.

Individuals are provided with an initial orientation which describes the full array of services available through the One-Stop Service Delivery System. Job seekers are informed of the available basic services and how they may utilize the One-Stop Center and its resources to conduct their own independent job search. Applicants who need more than basic services are guided to complete a packet which consists of a generic application, resume and a brief questionnaire. This process assists both the job seeker and AJCC staff to determine the best course of action: Basic; Individualized; or Training Services. The AJCC provides Basic Career Services which are available to all Adults and Dislocated Workers.

#### A. Basic Career Services include, but are not limited to, the following:

- 1) Outreach, intake and orientation to the information and other services available through the AJCC system;
- 2) Determination of eligibility to receive WIOA Career and/or Training services;
- 3) Initial assessment of skill levels, aptitudes, abilities, skill gaps and supportive service needs:
- 4) Labor exchange services including job search and placement assistance, and where needed by an individual, career counseling including the provision of information on in-demand industry sectors/occupations, the provision of information on nontraditional employment, and job vacancy listings in labor market areas;
- 5) Referral and coordination of activities with other programs and services including AJCC system partners and additional workforce development programs;

- 6) Workforce and labor market employment statistics information, including the provision of accurate information relating to local, regional, State-wide, and national labor market areas, including: information on job skills necessary to obtain the vacant jobs listed; and information relating to local occupations in demand and the earnings, skill requirements, and opportunities for advancement for those jobs;
- 7) Provision of performance information and program cost information on eligible providers of training services by program and type of providers;
- 8) Provision of information about how the local area is performing on performance accountability measures, as well as any additional performance information relating to the area's one-stop delivery system;
- 9) Information relating to the availability of supportive services or assistance, and appropriate referrals to those services and assistance, including child care; child support; medical or child health assistance available through the State's Medicaid program and Children's Health Insurance Program; benefits under the Supplemental Nutrition Assistance Program; assistance through the earned income tax credit; housing counseling and assistance services through the U.S. Department of Housing and Urban Development; and assistance under a State program for Temporary Assistance for Needy Families, and other supportive services and transportation provided through that program;
- 10) Assistance in establishing eligibility for programs of financial aid assistance for training and education programs not provided under WIOA; and
- 11) Provision of information and assistance regarding filing claims under UI programs including meaningful assistance to individuals seeking assistance in filing a claim.

The AJCC will provide Individualized Career Services upon determination by AJCC staff that said services are appropriate for an individual to obtain or retain employment. Individualized Career Services shall be made available in all comprehensive AJCCs. Recent assessments conducted by partner programs may be utilized to determine if Individualized Career Services would be appropriate.

- B. Individualized Career Services include, but are not limited to, the following:
  - Comprehensive and specialized assessments of the skill levels and service needs which
    may include diagnostic testing and use of other assessment tools, and in-depth
    interviewing and evaluation to identify employment barriers and appropriate
    employment goals;
  - 2) Development of an individual employment plan, to identify the employment goals, appropriate achievement objectives, and appropriate combination of services for the

- participant to achieve his or her employment goals, including the list of, and information about, eligible training providers and their performance outcomes;
- 3) Group and/or individual counseling and mentoring;
- 4) Career planning (e.g. case management);
- 5) Short-term, pre-vocational services, including development of learning skills, communication skills, interviewing skills, punctuality, personal maintenance skills, and professional conduct to prepare individuals for unsubsidized employment or training; in some instances, pre-apprenticeship programs may be considered as short-term prevocational services;
- 6) Internships and work experiences that are linked to careers;
- 7) Workforce preparation activities that help an individual acquire a combination of basic academic skills, critical thinking skills, digital literacy skills, and self-management skills, including competencies in utilizing resources, using information, working with others, understanding systems, and obtaining skills necessary for successful transition into and completion of postsecondary education, or training, or employment;
- 8) Financial literacy services;
- 9) Out-of-Area job search assistance and relocation assistance;
- 10) English language acquisition and integrated education and training programs; and
- 11) Follow-up services are made available, including counseling regarding the workplace, for participants in WIOA activities who are placed in unsubsidized employment, for not less than 12 months after the first day of the employment, as appropriate.

#### C. Past experience providing Basic and Individualized Career Services

As stated above, the Department has served as the Administrative Entity for workforce development programs on behalf of San Joaquin County dating back to the inception of the Job Training Partnership Act (JTPA) and the Workforce Investment Act (WIA). The EEDD is currently designated by the San Joaquin County Board of Supervisors as the Administrative Entity with oversight provided by the local WDB. Additionally, the Department is the lead fiscal entity and administrator of the Prison to Employment (P2E) Grant for the San Joaquin Valley and Associated Counties Regional Planning Unit. The P2E grant is designed to provide basic and individualized career services to the re-entry (exoffender) and other justice-involved populations. To maintain continuous improvement of Basic and Individualized Career Services, the Department holds meetings on the second and fourth Thursday of the month to discuss new Draft Directives and Information Notices that affect the services provided to participants. The Department takes the lead in facilitating Teams meetings and initiates the discussion. The Department also takes notes

and provides the State with pertinent comments related to the Draft Directives being introduced and/or reviewed.

4. Provide the Local Area's performance outcomes for each of the last two Program Years (PY 20-21 and 21-22) and evidence that the Local Board or administrative entity is qualified to provide Adult and Dislocated Worker Career Services, including testimonials that speak to the effectiveness and efficiency with which the Local Board or administrative entity has provided or can provide those services.

Detailed below are the outcomes for each of the last two Program Years:

#### **Adult Performance**

	PY 2020-21			PY 2021-22		
Performance Indicators	Goal	Actual	% Goal Achieved	Goal	Actual	% Goal Achieved
Adult						
Employment 2nd Q post exit	75.0%	71.7%	95.6%	75.0%	78.4%	104.5%
Employment 4th Q post exit	66.0%	68.8%	104.2%	66.0%	74.5%	112.9%
Median Earnings	\$7,600	\$8,696	114.4%	\$7,600	\$9,016	118.6%
Credential Attainment Rate	58.0%	76.5%	131.9%	58.0%	88.1%	151.9%

#### **Dislocated Worker Performance**

	PY 2020-21		PY 2021-22			
	Goal	Actual	% Goal Achieved	Goal	Actual	% Goal Achieved
Dislocated Worker						
Employment 2nd Q post exit	74.3%	75.8%	102.0%	74.3%	72.6%	97.7%
Employment 4th Q post exit	72.5%	80.5%	111.0%	72.5%	78.3%	108.0%
Median Earnings	\$8,070	\$9,586	118.8%	\$8,070	\$10,436	129.3%
Credential Attainment Rate	48.0%	88.8%	185.0%	48.0%	90.9%	189.4%

The Administrative Entity's performance over the last two Program Years has been excellent. San Joaquin County not only met but significantly exceeded nearly all its performance measures for the last two Program Years (PY 2020-21 and PY 2021-22).

Below you will find evidence that the Local Board or administrative entity is qualified to provide Adult and Dislocated Worker Career Services, including testimonials that speak to the

effectiveness and efficiency with which the Local Board or administrative entity has provided or can provide those services.

As described above, the SJCWDB and EEDD, have been and continue to be an established leader in San Joaquin County in providing high performing, quality services to the local community and surrounding areas. The performance outcomes have met or exceeded State and federal standards year after year and have provided quality business engagement and workforce development services to Adults and Dislocated Workers within the local community for more than 30 years. During this time, EEDD has received multiple awards including a Presidential Award and the National Alliance of Business, Distinguished Service Award as the National Service Delivery Area of the year, recognized for braiding economic and workforce development into a comprehensive service delivery system responsive to the needs of business and job seekers.

The continued success is indicative of the Administrative Entity's ability to effectively coordinate and convene required partner and community-based organizations, local business, and other stakeholders into an effective and efficient workforce development system that is well positioned to provide Career Services now and in the future.

The Basic and Individualized Career Services described above are the tools that are used to assist customers and provide services as appropriate. The local WDB has had many successful outcomes and continues to be effective and efficient despite the challenges of many central valley regions (lower education levels and non-English speaking populations). The established partnerships with other agencies in the AJCC system long ago created a true One-Stop system. The established relationships fit together well, offering seamless services to local businesses and individuals alike.

Attached are testimonials from local business and customers that speak about the effectiveness and efficiency with which the Local Board or administrative entity has provided services.

5. Attach documentation (signed and dated letter) that the members of the Local Board and other relevant parties (e.g., Board of Supervisors) reviewed the information provided in the application and approved the request in a public meeting.

See attached documentation:

- a) SJC WDB Approved Action
- b) SJC Board of Supervisors Approved Action

6.	Attach documentation of internal controls, conflict of interest, and firewall policies.	

#### **Signature Page**

By signing below, the local CEO and Local Board chair request approval from the Governor to be an Adult and Dislocated Worker Career Services Provider. Each party certifies that this application submission was reviewed and demonstrates that the Local Board or administrative entity will meet all the requirements as an Adult and Dislocated Worker Career Services Provider under WIOA law and regulations.

#### Instructions

The Local Board chair and local CEO must sign and date this form. Include the original signatures with the request.

Local Workforce Development Board Chair	Local Chief Elected Official
Signature	Signature
Diane Vigil	Paul Canepa
Name	Name
San Joaquin County Workforce	San Joaquin County Board of Supervisors,
Development Board, Chair	Chair
Title	Title
February 12, 2025	February 25, 2025
Date	Date

#### Business Name: McGraw Forklift and Hydraulic Repair

**Testimonial:** We are so grateful for WorkNet and the OJT program that helped us find exceptional employees. The process was seamless, and the candidates we hired through the program have exceeded our expectations. Not only did we find individuals with the drive we were looking for, but the program also allowed us to evaluate candidates in real-world work environments, ensuring a great fit for our team. It's been an invaluable resource, and we've seen a noticeable boost in productivity and team morale since hiring through the program. We highly recommend WorkNet and the OJT Program to any business looking to find reliable, hard-working employees.

#### Business Name: St. Mary's Community Services Employer Contact: Alexa Garcia (928) 899-4202

This is my first time working with WorkNet as an employer. We have been working together for over a year, and it has been a complete blessing for our company. I have learned a lot about OJT and its protocols. The partnership goal is for permanent employment, and we feel that, for a large part, we have been able to fulfill the mutual goal. Working with Patty Velez has been a great pleasure; she represents WorkNet well, and she is responsive, which is something I appreciate a great deal! Ms. Velez has greatly supported our agency, helping us create value for our community and solving our agency's employment needs.

Dr. Alexa Garcia, DHA, MBA, CATC.IV

Sr. Director of Administration

St. Mary's Community Services

agarcia@smcares.org

Office (209) 467-0703 x3136

www.SMcares.org

## **Business Name: CMC Rebar (Commercial Metals Employer contact: Martin Batres (209) 229-6227**

**Testimonial:** CMC has had a good partnership with WorkNet. Patty Velez has been instrumental in fostering that partnership. We have been able to hire several WorkNet clients successfully with Patty's help. She has explained the programs offered and she has pre-screened candidates interested in our industry.

We work with lots of other agencies around CA, and I have not yet found someone like Patty be so responsive and willing to help get her people to work. I look forward to our continued partnership with WorkNet, future employees and I am excited to continue to work with Patty.

#### **Employer Contact: Miriam Castillo 209-836-9676**

**Testimonial:** We have had a great partnership with WorkNet the last couple of years and have been able to hire qualified talent through our partnership. Patty has been a great partner helping us fill positions that were a little hard to fill, she provides great support and customer service, she explained the programs in detail allowing us to take advantage of their programs and services.

For anyone needing support in their business, I highly recommend reaching out to WorkNet and find out what resources they have available. We are grateful for the partnership, and I hope that we continue to have a longstanding relationship with WorkNet.

### **INDIVIDUAL PARTICIPANT SUCCESS STORY**

Participant Name: Angela
Participant's City: Stockton

	Before Participation	After Participation		
Industry/Sector	Food/Retail	Transportation		
Job Category	Cashier	Class A Truck Driver		
Hourly Wage or Salary	9.00	78,000		

#### 1. What were the goals of the participants when entering the program?

Angela has dedicated her entire adult life to working in the retail sector, often earning just the minimum wage. With a 12-year-old daughter depending on her, Angela was determined to secure a living wage to support them both. She perceived obtaining her Commercial Class A driver's license as an important step to unlocking this opportunity. Seeking assistance, Angela visited our center with the hope of receiving the necessary training she needs to pursue her goal. She was also looking for support in finding suitable job opportunities.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participants use? How has this improved the lives of the participant and his/her family?

Angela and her case manager Kristine Wanket had a meeting to discuss her career goals, and any additional needs she wanted to address. As part of this process, she underwent assessment testing to gain clarity on her best-fit career path. After assessing Angela's skills, experience, and education, she made a firm decision that she wanted to pursue the Truck Driving training. To further explore her interest in truck driving, Angela interviewed two truck driving students and one current truck driver, allowing her to gain valuable insights into the profession.

As part of her journey, Angela visited three trucking schools and selected the one that best suited her needs. Throughout her training process case manager Kristine, and the training provider offered guidance, and full support to Angela. Angela's dedication, and commitment to her training did not go unnoticed. The training provider commended her for being one of the best students. Angela consistently went above, and beyond investing extra time to ensure completion of her assignments, and coursework.

Angela successfully completed her training and obtained her Class A license. Just a week after obtaining her license, she received an offer of employment from Swift Transportation. She now earns \$78,000 annually, a significant increase from her previous job in retail where she earned \$9.00 per hour. Angela's new role involves Over the Road (OTR) jobs, and she is considering the possibility of bringing her daughter along during the summer months.

Angela believes that her decision to pursue a career in truck driving has brought about a great improvement in both her and her daughter's lives. Transitioning from a minimum-wage job in retail to earning \$37.50 per hour represents a substantial difference and has provided greater financial stability and opportunities for them both.

#### 3. Please include a quote from the Participant about his/her experience.

"I couldn't have done this without my case manager Kristine, and the WorkNet program" "I really appreciate everything that they did for me."

#### **INDIVIDUAL PARTICIPANT SUCCESS STORY**

Participant Name: Jerry

Participant's City: Stockton

	Before Participation	After Participation	
Industry/Sector	Allied Security Agency	Schneider Trucking	
	Company		
Job Category	Security Officer	Advance Commercial Class A	
		Driver	
Hourly Wage or Salary	Minimum wage	\$5,000/ month	

#### 1. What were the goals of the participant when entering the program?

When Jerry joined the WorkNet program, he shared that he is a veteran who served four years in the Navy. At the time, he was working as a Security Guard with Allied Security, earning only minimum wage. In pursuit of better career opportunities, he applied to our program for additional assistance in gaining skills that would help him secure more stable employment and earn higher wages. His goal was to achieve financial stability and better support himself amid the rising cost of living.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Jerry completed the WorkNet program requirements with the support of his case manager, Margarita Kansab. He was eager to pursue truck driving training to obtain his Class A license and was selected to attend the training program. Despite facing challenges during training, he remained determined and committed to his success with the guidance of his case manager. He successfully completed the training and earned his Class A license.

After obtaining his license, Jerry applied to Schneider Trucking Company and was offered a full-time Class A driving position. He is now earning \$5,000 per month, a significant increase from the minimum wage he was earning before receiving assistance from the WorkNet program. He fully embraces his new career, which not only improves his financial stability but also provides opportunities to travel to other states. His passion for driving and the potential for higher earnings have positively transformed his life.

#### 3. Please include a quote from the Participant about his/her experience.

Jerry Porter states, "I immensely appreciate the support I received from WorkNet and the staff. Without this assistance, I would not have been able to find a more favorable source of income."

#### INDIVIDUAL PARTICIPANT SUCCESS STORY

Participant Name: Nargis

Participant's City: Tracy

	Before Participation	After Participation
Industry/Sector	None	Dental and Implants
Job Category	None	Dental Assistant
Hourly Wage or Salary	None	\$18.00

#### 1. What were the goals of the participant when entering the program?

When Nargis entered the program, she lacked skills, training, and was unemployed. At the time, Nargis had no college education, having only graduated from high school, and she also had no prior work experience. She sought additional support from the WorkNet program to pursue training that would help her acquire the necessary skills to be marketable in the labor market, secure stable employment, and achieve self-sufficiency. Her goal was to become a dental assistant, and she demonstrated strong interest and eagerness to start and complete this program.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Nargis received assistance from AJCC case manager Diana Hernandez, and was found eligible for the WIOA program. After completing the program's process and requirements, she took the initiative to research dental assisting programs by speaking with various training providers as well as current and former students.

Nargis was accepted into a training program and successfully enrolled in a dental assisting course. She completed the training program and had earned her certificate of completion as a Dental Assistant.

With the support of her AJCC case manager and job developer, who provided job leads and referrals, Nargis secured full-time as a Dental Assistant at Parkway Dental and Implants, earning \$18.00 per hour.

#### 3. Please include a quote from the Participant about his/her experience.

"I am deeply grateful for all the efforts and the support that I have received from my case manager Dian, and the WorkNet program. I'm truly glad to have had the chance to attend the training class, and I appreciate your support and encouragement along the way Diana."

Participant Name: Allan

Participant's City: Stockton

	Before Participation	After Participation
Industry/Sector	Transportation	Transportation
Job Category	Delivery Driver- Class C	Class A Driver
Hourly Wage or Salary	\$19	\$1200 per week

#### 1. What were the goals of the participant when entering the program?

When entering the program, Allan's goals were to establish a career he could be proud of, achieve salary increases, and find the right balance between work and relaxation to care for himself and his family. He would like to enhance his skills to learn that is marketable in the workforce.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

In January 2024, Allan visited Stockton WorkNet and expressed his desire to become a commercial Class A driver. He was assisted by case manager Rehana Zaman. After a preliminary assessment, he was enrolled in the WIOA Title 1 program to access the resources needed to achieve his goals. Allan, a single father, had tried various sectors such as healthcare, warehousing, and delivery driving in hopes of building a career. However, these were all low-paying jobs that lacked benefits and provided minimal opportunities for income growth. With only a high school education and his job as a FedEx ground driver coming to an end, Allan was desperate. He needed to make a lasting career change to break free from the cycle of hand-to-mouth living.

Allan has completed the program's process, and was awarded an ITA scholarship for training. By late April, he began his Class A training with Performance Trucking Academy. He completed the classroom training within the time frame and successfully obtained his credentials on 06/10/2024. Throughout this time, Allan continued to receive job leads and job search assistance from his case manager as well as his training provider Sally Lofthus.

Allan acknowledged that he couldn't afford the training on his own and deeply appreciated the comprehensive support system provided by programs like WIOA Title 1. While financial support was crucial, Allan knew that his hard work was within his control, and he committed himself fully to the process. He followed his heart, remained consistent and hardworking, and never gave up.

Before this training, Allan constantly struggled to provide for his family's necessities. However, his determination paid off. On June 19, just two weeks after completing his training,

Allan secured employment with Swift Trucking as a regional driver, earning \$1,200 per week. He was delighted to have accomplished his long-term goal of becoming a truck driver. Allan recognizes that this is just the beginning, and he believes the training opportunity will continue to improve his life.

#### 3. Please include a quote from the Participant about his/her experience.

Allan shared, "Never give up; anything is possible. Sacrifice is temporary, but it's worth it in the long run". He added, "I now have a job with Swift Transportation, and it has changed my life". Thank you to WorkNet for providing me the assistance in achieving my goals. I can start my new career, earn better money, and fully provide for my family.

Participant Name: Pablo

Participant's City: Stockton

	Before Participation	After Participation
Industry/Sector	Agriculture	Transportation
Job Category	Seasonal Farm Laborer	Class A Truck Driver
Hourly Wage or Salary	\$16	\$29

#### 1. What were the goals of the participant when entering the program?

When entering the program, Pablo's goals were to improve his life circumstances by obtaining stable, year-round employment, earning higher wages, starting a career, receiving employer-paid benefits, and, most importantly, providing a better living for his family.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

On 12/07/2024, Pablo visited the Stockton WorkNet center, where staff informed him about the available programs. He was assigned a case manager, who assessed his suitability and began the enrollment process for the Adult Program, aimed at helping him achieve his goal of obtaining a Class A license. During the individual employment plan meeting, Pablo shared that he was struggling to make ends meet. His work history included low-paying, laborintensive jobs as a construction laborer, which lasted only a few months, and his last employment as a seasonal farmworker. Neither job offered a livable wage, benefits, or opportunities for growth.

Determined for a change, Pablo began his career journey and started training at Advance Bus and Trucking School on 01/30/2024, successfully completing it on 03/22/2024. Immediately after his training, he began applying for jobs but was initially discouraged because no one was hiring new drivers unless it was for long-haul routes. However, his perseverance paid off, and on 06/12/2024, he secured a job with Smith Farms, transporting goods, starting at \$20 per hour with ample overtime opportunities. Though this job was a steppingstone, Pablo continued his job search, aiming to find local employment to stay close to his family. Fortunately, a friend referred him to a local company, and within three weeks, he obtained a second job with California Welding Supplies. This new position offered a great starting salary of \$29.00 per hour, Monday through Friday, with full benefits.

## 3. Please include a quote from the Participant about his/her experience.

Pablo expressed his gratitude via a Career Hub message: "I owe my success to Ms. Zaman for assisting me through the process and keeping in touch about job opportunities and job fairs. She was very encouraging and helpful. Secondly, thank you to Zack and WorkNet for helping me with my new career.

Participant Name: Aamna
Participant's City: Stockton

	Before Participation	After Participation
Industry/Sector	N/A	Healthcare
Job Category	N/A	Registered Nurse
Hourly Wage or Salary	N/A	\$57/hr.

#### 1. What were the goals of the participant when entering the program?

Aamna, a student at Delta College and a referral from the ADN Nursing program, was directed to WorkNet to seek supportive services, as she had no income to cover the needs of her training. Aamna's goals were to complete her training, become a Registered Nurse, and secure employment in the field to achieve a stable, high-earning job to be self-sufficient, and be able to provide support to her family.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Case Manager Estrella Perez-Zuniga met with Ana and provided her with guidance to meet the requirements for the WIOA Title I program. Ana received supportive services, including assistance with uniforms, books, tools, exam fees, and her RN license. These services enabled her to successfully complete the program. After obtaining her RN license, Ana immediately secured employment as a Registered Nurse with a starting wage of \$57 per hour. This accomplishment has significantly improved her life, allowing her not only to find employment but also to build a sustainable and rewarding career.

#### 3. Please include a quote from the Participant about his/her experience.

"Estrella, and WorkNet program, I appreciate everything you've done for me! You've been such a great help!! Thanks again for all your help throughout my nursing school"

Participant Name: Hasson
Participant's City: Stockton

	Before Participation	After Participation
Industry/Sector	Transportation	Transportation
Job Category	Delivery Driver- Class C	Class A Driver
Hourly Wage or Salary	\$21 Per Hour	\$25 (Per Hour during Probation Period)

#### 1. What were the goals of the participant when entering the program?

Hasson entered the program with the goals of building a career, earning a good income, and achieving better financial security to improve his quality of life. Hasson was employed as a Delivery Driver when he sought assistance from the WorkNet program, but his income wasn't enough to support himself and his family of seven. As the sole provider for his family, Hasson constantly struggled to make ends meet. He aimed to take Truck Driving training to obtain his Class A license, which would increase his marketability and help him earn a higher income.

Despite working countless overtime hours, he struggled financially, as these jobs were low paying, lacked benefits, and offered limited opportunities for career growth. With only a high school education and his role as a logistics delivery driver, Hasson found himself trapped in a cycle of hand-to-mouth living. After years of enduring low wages and unpredictable schedules, he felt burned out and realized he needed a lasting career change.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Case Manager Rehana Zaman worked with Hasson, and after a preliminary assessment of his suitability and eligibility, he was accepted into the WIOA Title I program, which provided the resources needed to achieve his goal. He had explored several fields, including warehousing and delivery driving, in an effort to build a stable career.

Hasson started his Class A training at Advance Bus and Truck Driving School while juggling full-time afternoon shifts and CDL school in the mornings. Despite the exhaustion, he stayed focused and determined, completing his training on time and earning his credentials on August 30, 2024. With ongoing support from his case manager, he navigated the training process, built his resume, and explored job opportunities.

On September 30, 2024, Hasson passed his road test and was offered a position as a local truck driver with Frank C Alegre, earning \$25 an hour with a steady schedule and overtime

opportunities. Grateful for the financial assistance from WIOA Title I, Hasson acknowledged that his hard work and persistence were key to his success. He's thrilled to have achieved his long-term goal of becoming a truck driver and is confident that this new chapter will continue to improve his life.

### 3. Please include a quote from the Participant about his/her experience.

"I am grateful for the assistance provided by WorkNet and my Case Manager, I truly acknowledge the support that I received throughout my journey in pursuit of my career goals."

Participant Name: Madison

Participant's City: Tracy

	Before Participation	After Participation
Industry/Sector	Healthcare	Healthcare
Job Category	Student Nurse	Registered Nurse
Hourly Wage or Salary	\$20.37/hr.	\$59.59/hr.

#### 1. What were the goals of the participant when entering the program?

Madison was referred by Delta College to receive assistance from the WorkNet program after being accepted into the ADN Nursing program. She was working part-time at St. Joseph's Hospital as a Student Nurse, but her income wasn't enough to support her nursing training. Madison's goals were to complete her RN training and obtain her RN license to secure permanent employment at St. Joseph's as a Registered Nurse, and to be self-sufficient.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

AJCC Case Manager Estrella Perez-Zuniga helped Madison achieve her goals by providing Supportive Services during her enrollment in the ADN program at San Joaquin Delta College. The WorkNet program covered the costly materials required for her classes. Madison successfully completed her nursing training, obtained her RN license, and her case manager assisted her in applying for permanent positions at St. Joseph's Hospital. Madison was offered a permanent Registered Nurse position at St. Joseph's Hospital, and she is now earning \$59.59 per hour. This has greatly improved Madison's life, allowing her to build a career in a hospital she loves.

#### 3. Please include a quote from the Participant about his/her experience.

"Thank you for all of your help! It was a pleasure working with you!"

Participant Name: Vanessa Participant's City: Stockton

	Before Participation	After Participation
Industry/Sector	Healthcare	Healthcare
Job Category	CNA	Registered Nurse
Hourly Wage or Salary	\$16/hr.	\$56.76/hr.

#### 1. What were the goals of the participant when entering the program?

Vanessa was attending Delta College and was accepted into the ADN Nursing program. She was referred to WorkNet to receive supportive services for her training. Vanessa was working as a Certified Nursing Assistant, and was only earning minimum wage. Her goal was to complete the nursing program, obtain her RN license, and find employment as a Registered Nurse.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Earning only minimum wage, Vanessa couldn't afford the costs of the items needed for her nursing training. With the help of AJCC case manager Estrella Perez-Zuniga, she received supportive services, including textbooks, uniforms, tools, and exam and license fees. This assistance allowed her to afford the program by covering the necessary materials. With the WorkNet program's support, Vanessa successfully completed her nursing training, obtained her RN license, and secured permanent employment as a Registered Nurse, earning \$56.76 an hour. She is now able to support herself and her family.

#### 3. Please include a quote from the Participant about his/her experience.

"This journey was a leap of growth, with every lesson being a steppingstone toward my future. Thank you, Estrella, and WorkNet for helping me complete my training, and find fulfilling employment"

Participant Name: Tomesha
Participant's City: Stockton

	Before Participation	After Participation
Industry/Sector	Security	Warehouse
Job Category	Security Guard	Production Processor
Hourly Wage or Salary	18.00	21.00

#### 1. What were the goals of the participant when entering the program?

Tomesha faces significant barriers that have made it challenging to either remain in the security industry or secure another job. She seeks assistance in finding employment that offers a living wage and is willing to consider her barriers. Additionally, she requires help with resume writing. Her goal is to secure a job that enables her to provide for herself and her child.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Case Manager Kristine Wanket worked with Tomesha to identify her career interests and determine the hourly wage required to support herself and her child. Tomesha underwent assessment testing to gain insights into her career preferences and skills. With a goal of becoming a children's mental health counselor, Tomesha expressed her intention to enroll at San Joaquin Delta College. However, she is need to find employment right away, and explored participation in the WorkNet On-the-Job Training or Direct Hire program.

Throughout her job search journey, Case Manager Kristine Wanket supported Tomesha by providing job referrals and recruitment opportunities. Eventually, Tomesha secured a position with California Natural Products in Lathrop as a Production Processor, thanks to her participation in the WorkNet Job Fair. This role offers potential for advancement within the company, enabling Tomesha to achieve self-sufficiency for herself and her child.

#### 3. Please include a quote from the Participant about his/her experience.

"Thank you Kristine, and WorkNet for helping me to get on the right path"

## **PRESENTATION #1**

CRC - CARBON TERRAVAULT WORKFORCE TRAINING PARTNERSHIP AND COMMUNITY DEVELOPMENT - CARBON SAFE III GRANT

# **COMMITTEE REPORTS**

Executive Committee Youth Council Apprenticeship Committee

# INFORMATION ITEM #1 WORKNET CENTER CUSTOMER SERVICE SURVEY

DATE: Februa	ary 12, 2025	INFORMATION ITEM:	1

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: WORKNET CENTER CUSTOMER SERVICE SURVEY

I. <u>SUMMARY:</u> The following is a summary of the information item.

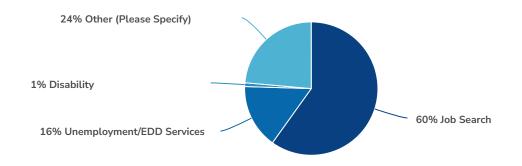
1. WorkNet Center Customer Service Survey

The WorkNet Center Customer Service Survey is a continuous improvement tool designed to collect information and feedback from customers.

# Report for AJCC Customer Satisfaction Survey

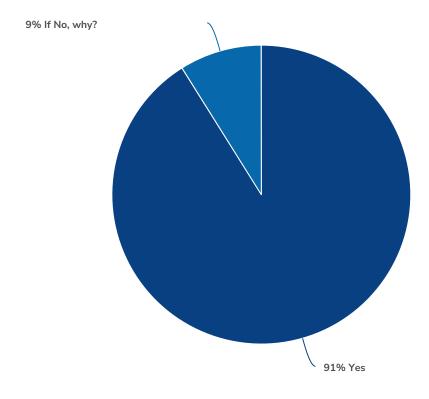


# 1. What is the purpose of your visit to San Joaquin County WorkNet today?



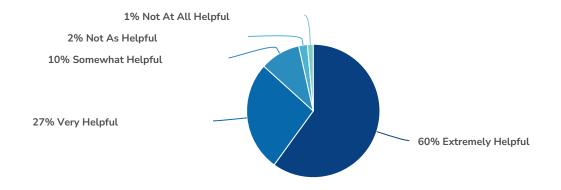
Value	Percent	Responses
Job Search	59.9%	808
Unemployment/EDD Services	15.6%	210
Disability	0.9%	12
Other (Please Specify)	23.6%	318

# 2. Did you receive the service(s) to meet your needs?



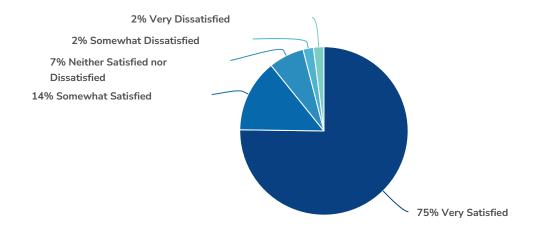
Value	Percent	Responses
Yes	91.1%	1,170
If No, why?	8.9%	114

## 3. How helpful was the America's Job Center/WorkNet Center staff?



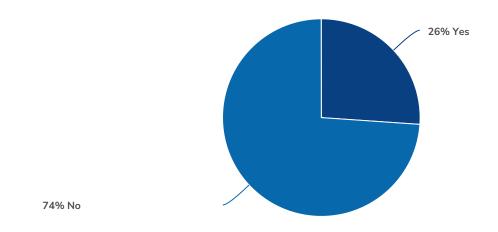
Value	Percent	Responses
Extremely Helpful	60.0%	769
Very Helpful	26.7%	342
Somewhat Helpful	9.8%	125
Not As Helpful	2.1%	27
Not At All Helpful	1.4%	18

## 4. Overall, how satisfied or dissatisfied are you with AJCC/WorkNet?



Value	Percent	Responses
Very Satisfied	75.3%	956
Somewhat Satisfied	14.0%	178
Neither Satisfied nor Dissatisfied	6.8%	86
Somewhat Dissatisfied	2.0%	25
Very Dissatisfied	2.0%	25

## 5. Would you like to be contacted about your answers?



Value	Percent	Responses
Yes	26.1%	328
No	73.9%	931

# **INFORMATION ITEM #2**

**SUCCESS STORIES** 

	DATE:	February 12, 2025	INFORMATION ITEM:	2
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TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: SUCCESS STORIES

I. <u>SUMMARY:</u> The following is a summary of the information item.

## 1. <u>Success Stories</u>

Success Stories of Individuals who have gone through our program and have successfully transitioned into self-sufficient employment.

Participant Name: Roseanna

Participant's City: Tracy

	Before Participation	After Participation
Industry/Sector	Automotive Schneider National Carri	
		Inc
Job Category	Quality Inspector	Class A
Hourly Wage or Salary	\$24.75	\$27.50

#### 1. What were the goals of the participant when entering the program?

Roseanna was previously employed at Tesla, and was laid off. After losing her job, she faced challenges in finding new employment. Seeking stability, she visited the WorkNet Center in Tracy for assistance in securing a sustainable career. She expressed interest in pursuing an in-demand field that would provide long-term job security. While she was receiving unemployment benefits, they were only a temporary source of income and insufficient to fully support her needs.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Roseanna was assisted by case manager Diana Hernandez and qualified for the Dislocated Worker program under WorkNet. After completing the eligibility requirements and enrollment process, she was deemed suitable for a training program. She chose to pursue Truck Driving training.

With the support of AJCC staff and WIOA funding, Roseanna was able to attend the truck driving training. She was committed to her training, maintained excellent attendance and performance. Through her hard work and dedication, she successfully completed the program and obtained her Class A license. Shortly after, she secured full-time employment as a Class A Truck Driver with Schneider National Carriers Inc., earning \$27.50 per hour.

## 3. Please include a quote from the Participant about his/her experience.

"Thank you, Diana and WorkNet, for all your assistance. I have now found employment that provides me with stability and a steady income."

Participant Name: Dean

Participant's City: Stockton

	Before Participation	After Participation		
Industry/Sector Ranstad In House Svc LP		Alegre Trucking		
Job Category	Forklift Driver	Commercial Truck Driver		
Hourly Wage or Salary	Minimum wage	\$4800/month		

#### 1. What were the goals of the participant when entering the program?

Before joining the program, the client faced challenges in finding employment. He applied to our program with the goal of securing a career that will help him develop advance skills, and provide a good income to support his family.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Simon was accepted into the WorkNet program and received assistance from AJCC staff. He was guided through the entire process, from completing the program application to fulfilling all the necessary steps for additional support. Simon was approved to attend Truck Driving training, and the WorkNet program covered the cost of his training to obtain a Commercial Driver's License (CDL). With the guidance of his case manager, Margarita Kansab, and support from the school, Simon successfully completed classroom training and earned his Class A Truck Driver License. After completing his training and obtaining his Class A license, Simon quickly found employment. Transitioning from a forklift driver earning low wages, he is now a Commercial Truck Driver with Alegre Trucking, earning a good wage that will enable him to achieve self-sufficiency.

#### 3. Please include a quote from the Participant about his/her experience.

" I am always grateful for the support that I received from AJCC staff, and the WorkNet program, and the opportunity to send me to training. Thanks for their help, I have now obtained a good-paying job. I am very grateful and happy."

Participant Name: Carlos
Participant's City: Stockton

	Before Participation After Participation		
Industry/Sector	Full-time Student	General Medical and Surgica	
		Hospitals	
Job Category	n/a	RN Float Nurse	
Hourly Wage or Salary	n/a	\$62 per hr. / full-time	

#### 1. What were the goals of the participant when entering the program?

Carlos was one of the students that was referred to WorkNet by the Healthcare Academy High School. WorkNet, Healthcare Academy High School, San Joaquin Delta College, and the Hope program had worked together, and created a cohort enrollment for the ADN (Associate Degree in Nursing) program. As a recent high school graduate, Carlos had no prior employment experience and no personal income. He aspired to pursue a career in nursing to secure a stable, well-paying job that would allow him to support himself. He was selected for the ADN training program back in 2021. Carlos was residing with his family who helped him with room and board while in school full-time.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Carlos met the eligibility requirements for the WorkNet program and was initially assigned to case manager Qutina Reinschell, a former case manager at the San Joaquin Delta College WorkNet Center, in May 2020. Qutina guided him through the enrollment process and helped him complete the necessary requirements. Carlos began attending Delta College in the Fall semester of 2021. After Qutina's departure from WorkNet, he was reassigned to case manager Kia Yang, who continued to provide him with support throughout his ADN training program.

Although Carlos faced some challenges during his training, he remained fully committed to completing the program. He did not work while in school, relying on family support to focus entirely on his education. As part of his training, he participated in clinical rotations at various sites. WorkNet provided Carlos with essential supportive services, including textbooks, study materials, exam preparation and fees, required program accessories, uniforms and shoes, licensure exam fees, live scan and fingerprinting fees, and advanced certifications.

After three years of hard work, Carlos completed the ADN program and successfully obtained his Registered Nurse (RN) license. With the continued support of the WorkNet program, he was able to navigate his journey toward a successful nursing career. Shortly

after obtaining his license, Carlos secured full-time employment as an RN Float Nurse at a General Medical and Surgical Hospital, where he now earns \$62 per hour.

### 3. Please include a quote from the Participant about his/her experience.

"WorkNet has been very helpful, especially you Mrs. Kia. Not only did you provide me with all the information, details, and services I needed, but there was great guidance as well. Thank you very much!"

**Participant Name**: Brittany **Participant's City:** Stockton

	Before Participation	After Participation	
Industry/Sector	Healthcare	Healthcare	
Job Category	Patient Aide	Registered Nurse	
Hourly Wage or Salary \$30.55/hr.		\$62.57/hr.	

#### 1. What were the goals of the participant when entering the program?

Brittany was referred by San Joaquin Delta College after being selected to attend the Associate Degree in Nursing (ADN) program. She visited the WorkNet Center seeking assistance with the required items needed for her training. Her primary goal was to complete the ADN program and become a Registered Nurse at her current place of employment. Additionally, she aimed to transition from part-time to full-time employment to achieve financial stability.

# 2. Describe how the AJCC center helped the participant achieve his/her goals. What programs did the participant use? How has this improved the lives of the participant and his/her family?

Brittany qualified for the WIOA Adult program, and she completed the necessary requirements, and process for the WorkNet program. She was assisted by her case manager Estrella Perez-Zuniga, and provided her the support needed throughout the duration of her training program. She was provided with supportive services including textbooks, licensure exam fees, live scan and fingerprinting fees, and other certifications. This support helped relief her financial burden as she was paying for the tuition on her own. The help the participant received from the AJCC center helped her complete the ADN program to become a registered nurse. This improved the life of the participant and her family as she is now employed full-time and has stable employment.

#### 3. Please include a quote from the Participant about his/her experience.

"Thank you WorkNet, and Estrella for all the support and guidance I received during my ADN program. I'm truly grateful for all the resources that helped me succeed!"

# INFORMATION ITEM #3 SAN JOAQUIN COUNTY LABOR MARKET INFORMATION SNAPSHOT

DATE: February 12, 2025 INFORMATION ITEM: 3

TO: Workforce Development Board

FROM: Patricia Virgen, Executive Director

SUBJECT: SAN JOAQUIN COUNTY LABOR MARKET INFORMATION SNAPSHOT

I. <u>SUMMARY:</u> The following is a summary of the information item.

Attached, you will find the San Joaquin County (SJC) labor market review. The Snapshot has been developed by Employment and Economic Development Department (EEDD) staff for the San Joaquin County Workforce Development Board to combine four separate reports provided by the California Employment Development Department (EDD).

The first chart details the Unemployment Rate of San Joaquin County, California, and the United States for a one-year look-back period starting one month prior. The second chart details the Unemployment Rate of San Joaquin County down to the sub-county areas – cities and other Census Designated Places (CDPs). The third chart details San Joaquin County as part of the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU). The RPU is comprised of all counties in the San Joaquin Valley and is one of 14 RPUs designated by the State. Page two of the SJC Snapshot details the Labor Force and Industrial Employment in San Joaquin County and provides data for three months prior and uses the benchmark from March 2022 as established by EDD.



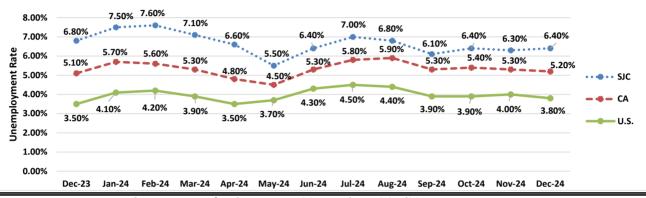
# San Joaquin County LMI Snapshot



#### A San Joaquin County Labor Market Review - Dec 2024

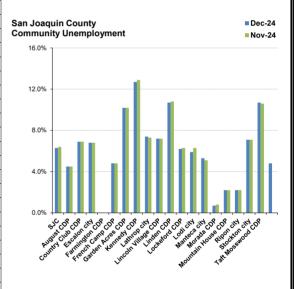
Welcome to the San Joaquin County Labor Market Review. The snapshot provides a quick review of labor market information in San Joaquin County for the previous month, the most up-to-date information provided by the California Employment Development Department (EDD). The data and information is provided by the California EDD Labor Martket Information Division (LMID). For more information please call (916) 262-2162 or visit the LMID website at <a href="https://www.labormarketinfo.edd.ca.gov/">https://www.labormarketinfo.edd.ca.gov/</a>.

# San Joaquin County, California, and the United States Unemployment Rates December 2023 to December 2024



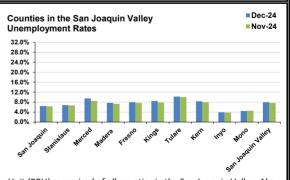
#### Sub County average unemployment rates for the county, cities, and municipalities.

			Unemployment		
Area Name	Labor Force	Employment	Number	Rate	
San Joaquin County	361,300	338,200	23,100	6.4%	
August CDP	3,800	3,700	200	4.5%	
Country Club CDP	4,600	4,300	300	6.9%	
Escalon city	3,600	3,300	200	6.8%	
Farmington CDP	100	100	0	0.0%	
French Camp CDP	1,100	1,000	100	4.8%	
Garden Acres CDP	4,800	4,300	500	10.2%	
Kennedy CDP	1,100	1,000	100	12.9%	
Lathrop city	11,000	10,200	800	7.3%	
Lincoln Village CDP	1,400	1,300	100	7.2%	
Linden CDP	900	800	100	10.8%	
Lockeford CDP	1,900	1,800	100	6.3%	
Lodi city	33,000	31,000	2,100	6.3%	
Manteca city	42,300	40,100	2,200	5.1%	
Morada CDP	1,700	1,700	0	0.8%	
Mountain House CDP	10,700	10,400	200	2.2%	
Ripon city	8,400	8,200	200	2.2%	
Stockton city	141,700	131,700	10,000	7.1%	
Taft Mosswood CDP	600	500	100	10.6%	
Tracy city	49,200	46,900	2,200	4.6%	



\*CDP - Census Designated Place

Counties in the San Joaquin Valley Quick Look						
County	Rank	Labor Force Employed		Unemployed	Rate	
San Joaquin	40	361,300	338,200	23,100	6.4%	
Stanislaus	44	248,500	231,500	17,000	6.8%	
Merced	55	120,400	108,900	11,500	9.5%	
Madera	48	67,400	62,200	5,200	7.7%	
Fresno	49	461,900	425,200	36,600	7.9%	
Kings	52	59,700	54,700	5,000	8.4%	
Tulare	56	215,000	193,000	22,000	10.2%	
Kern	51	395,600	362,800	32,800	8.3%	
Inyo	7	8,610	8,270	340	3.9%	
Mono	14	8,230	7,870	360	4.4%	
San Joaquin Valley		1,946,640	1,792,640	153,900	7.9%	



San Joaquin County is part of the San Joaquin Valley and Associated Counties Regional Planning Unit (RPU) comprised of all counties in the San Joaquin Valley. Above is a comparison of all counties in the RPU. This WIOA Title I-financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.



# **SJC LMI Snapshot**

#### Dec 2024





Labor Force and Industrial Employment	Dec 23	Oct 24	Nov 24	Dec 24	Percent	Change
*Data not seasonally adjusted			Revised	Prelim	Month	Year
Civilian Labor Force (1)	348,500	356,800	358,000	361,300	0.9%	3.7%
Civilian Employment	325,000	334,000	335,100	338,200	0.9%	4.1%
Civilian Unemployment	23,500	22,800	22,900	23,100	0.9%	-1.7%
Civilian Unemployment Rate	6.7%	6.4%	6.4%	6.4%		
(CA Unemployment Rate)	5.1%	5.4%	5.3%	5.2%		
(U.S. Unemployment Rate)	3.5%	3.9%	4.0%	3.8%		
Total Wage and Salary (2)	294,600	307,200	307,900	309,400	0.5%	5.0%
Total Farm	12,200	13,400	11,000	11,500	4.5%	-5.7%
Total Nonfarm	282,400	293,800	296,900	297,900	0.3%	5.5%
Total Private	237,700	239,700	240,000	241,000	0.4%	1.4%
Goods Producing	38,000	37,600	36,900	36,600	-0.8%	-3.7%
Mining, Logging and Construction	14,000	14,200	13,900	13,700	-1.4%	-2.1%
Mining and Logging	0	0	0	0	#DIV/0!	#DIV/0!
Construction	14,000	14,200	13,900	13,700	-1.4%	-2.1%
Specialty Trade Contractors	9,700	9,700	9,500	9,300	-2.1%	-4.1%
Manufacturing	24,000	23,400	23,000	22,900	-0.4%	-4.6%
Durable Goods	11,600	11,000	11,000	11,000	0.0%	-5.2%
Non-Durable Goods	12,400	12,400	12,000	11,900	-0.8%	-4.0%
Food Manufacturing	6,300	6,600	6,200	6,200	0.0%	-1.6%
Service-Providing	244,400	256,200	260,000	261,300	0.5%	6.9%
Private Service Providing	199,700	202,100	203,100	204,400	0.6%	2.4%
Trade, Transportation, and Utilities	88,000	87,800	89,700	90,100	0.4%	2.4%
Wholesale Trade	12,400	12,400	12,400	12,400	0.0%	0.0%
Retail Trade	27,900	27,700	27,900	28,100	0.7%	0.7%
General Merchandise Retailers	7,400	7,000	7,300	7,300	0.0%	-1.4%
Department Stores	1,600	1,400	1,500	1,500	0.0%	-6.3%
Clothing, Clothing Accessories, Shoe, and Jewelry	2,100	1,800	2,000	2,000	0.0%	-4.8%
Transportation, Warehousing, and Utilities	47,700	47,700	49,400	49,600	0.4%	4.0%
Transportation and Warehousing	45,900	45,600	47,300	47,700	0.8%	3.9%
Truck Transportation	8,400	9,000	9,000	9,000	0.0%	7.1%
Warehousing and Storage	29,000	28,000	29,700	29,900	0.7%	3.1%
Information	900	900	900	1,000	11.1%	11.1%
Financial Activities	7,900	8,100	8,000	8,000	0.0%	1.3%
Finance and Insurance	4,200	4,200	4,200	4,200	0.0%	0.0%
Credit Intermediation and Related Activities incl	1,500	1,500	1,500	1,500	0.0%	0.0%
Professional and Business Services	25,100	24,500	24,600	25,200	2.4%	0.4%
Administrative and Support and Waste and Remediatio	16,600	16,400	16,500	16,900	2.4%	1.8%
Private Education and Health Services	44,500	47,200	46,500	46,800	0.6%	5.2%
Private Educational Services	5,000	5,100	5,100	5,100	0.0%	2.0%
Health Care and Social Assistance	39,500	42,100	41,400	41,700	0.7%	5.6%
Leisure and Hospitality	25,000	25,400	25,200	25,100	-0.4%	0.4%
Arts, Entertainment, and Recreation	2,700	2,800	2,700	2,700	0.0%	0.0%
Accommodation and Food Services	22,300	22,600	22,500	22,400	-0.4%	0.4%
Food Services and Drinking Places	20,300	20,500	20,400	20,200	-1.0%	-0.5%
Other Services	8,300	8,200	8,200	8,200	0.0%	-1.2%
Government	44,700	54,100	56,900	56,900	0.0%	27.3%
Federal Government	3,000	3,100	3,100	3,100	0.0%	3.3%
Federal Government excluding Department of Defense	1,800	1,900	1,900	1,900	0.0%	5.6%
Department of Defense	1,200	1,200	1,200	1,200	0.0%	0.0%
Total State and Local Government	41,700	51,000	53,800	53,800	0.0%	29.0%
State Government	5,000	5,200	5,200	5,100	-1.9%	2.0%
Local Government	36,700	45,800	48,600	48,700	0.2%	32.7%
Local Government Educational Services	23,500	31,700	34,500	34,500	0.0%	46.8%
Local Government excluding Education	13,200	14,100	14,100	14,200	0.7%	7.6%
County Government	7,800	8,400	8,400	8,400	0.0%	7.7%
City Government	3,600	3,900	3,900	3,900	0.0%	8.3%
Special Districts plus Tribes	1,800	1,800	1,800	1,900	5.6%	5.6%
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<sup>(1)</sup> Civilian labor force data are by place of residence; include self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding. The unemployment rate is calculated using unrounded data.

<sup>(2)</sup> Industry employment is by place of work; excludes self-employed individuals, unpaid family workers, household domestic workers, & workers on strike. Data may not add due to rounding.

**DIRECTOR'S REPORT** 

<u>3</u>